## Winter Dairy Management 2015

### Increase Milk Components Profitably

3 dates & locations to choose from!

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Address</th>
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</thead>
<tbody>
<tr>
<td>Tuesday, March 31, 2015</td>
<td>Otesaga Resort Hotel</td>
<td>60 Lake St., Cooperstown</td>
</tr>
<tr>
<td>Wednesday, April 1, 2015</td>
<td>Winner’s Circle Restaurant</td>
<td>3293 State Hwy 5, Fonda</td>
</tr>
<tr>
<td>Thursday, April 2, 2015</td>
<td>Town of Saratoga Town Hall</td>
<td>12 Spring St., Schuylerville (Old Schuylerville High School building)</td>
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</tbody>
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### Agenda for Cooperstown

- 9:30 am - Trade show opens, registration, coffee, danish
- 10:30 am - Milk components impact on milk check Kathy Barrett, Pro Dairy
- 11:00 am - Milk income minus feed costs Betsy Howland, Pro Dairy
- 11:45 am - Nutrition & butterfat production Dr. Tom Overton, Cornell Animal Science Department
- 12:30 pm - Lunch & trade show
- 2:00 pm - Nutrition & milk protein production Dr. Tom Overton, Cornell Animal Science Department
- 2:45 pm - How we profitably increased milk components (Brad Cates, Covale Holsteins, Tully, NY 462 cows, 30,104 milk, 3.8% fat, 3.1% protein 3X
- 3:30 pm - Adjourn

*(Trade show at Cooperstown location only)*

### Agenda for Fonda & Schuylerville

- 10:00 am - Registration, coffee, doughnuts
- 10:30 am - Milk components impact on milk check Kathy Barrett, Pro Dairy
- 11:00 am - Milk income minus feed costs Dave Balbian, CCE, CNY Dairy & Field Crops Team
- 11:45 am - Nutrition & butterfat production Dr. Tom Overton, Cornell Animal Science Department
- 12:30 pm - Lunch
- 1:30 pm - Nutrition & milk protein production Dr. Tom Overton, Cornell Animal Science Department
- 2:15 pm - How we profitably increased milk components (Fonda) Josh & Heather Lathrop, Lathrop’s Milk Ranch, Sherburne, NY 84 cows, 27,678 milk, 4.1% fat, 3.1% protein 3X (Schuylerville) Brumar Farm, Bruce, Marcy, & Eric Mattis, Fort Plain, NY 204 cows, 26,752 milk, 4.0% fat, 3.2% protein 2X
- 3:00 pm - Adjourn

### Registration form for Winter Dairy Management 2015

*Increase Milk Components Profitably*

**Please circle location attending:**
Cooperstown or Fonda or Schuylerville

3/31 4/1 4/2

- Number attending ___ X $30.00
- Total enclosed $______

**Farm Name:** _______________________

**Name(s):** _______________________

**Address:** _______________________

**Daytime Telephone:** _______________________

**Email:** _______________________

**Please make checks payable and mail to:**

Cornell Cooperative Extension
of Herkimer County
5657 State Rte. 5
Herkimer, NY 13350
(315) 866-7920

Registration must be received in the office by March 25, 2015. Registration allows us to communicate any cancellations or changes in arrangements.

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Cost is $30 per person. FSA Borrower Training Credits approved. Please RSVP by March 25, 2014

Pay with credit card online at http://cnydfc.cce.cornell.edu/
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3 dates and locations to choose from:

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Where: Otesaga Resort Hotel
       60 Lake St., Cooperstown

When: Wednesday, April 1, 2015
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Where: Town of Saratoga Town Hall
       12 Spring St., Schuylerville
       (Old Schuylerville High School building)

$30 per person, includes lunch
Register by March 25, 2015

Central New York Dairy and Field Crops Team
Cornell Cooperative Extension of Chenango, Fulton, Herkimer, Montgomery, Otsego, Saratoga and Schoharie Counties

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PRO-DAIRY

Cornell Cooperative Extension provides equal program and employment opportunities. Please contact Cornell Cooperative Extension if you have any special needs.