Winter Dairy Management Program 2014
Milking System Efficiency-Milking it for all it’s worth!

David Kammel, University of Wisconsin, Professor of Biological Systems Engineering will be presenting information on the economic and design considerations of “Low Cost Parlors”. Prof. Kammel has extensive experience working with producers to implement the best milking system for their situation. He will give two talks.

Low Cost Parlors- Options and Considerations.
Remodeling or adding a low cost parlor requires good planning, design, and sometimes creative solutions to problems posed by the existing facility.

Budgeting for a Dairy Modernization Capital Investment in a Realistic Way.
Being able to realistically budget for a dairy modernization project is crucial to making a sound decision and ensuring a successful implementation.

Parlors - Typical Intervals for Maintenance and Improved Numbers Game
Dr. Rick Watters, DVM, PhD - Sr. Extension Veterinarian, Quality Milk Promotion Services

The major costs of operating a milking parlor lie in the capital investment of the parlor and the labor used to operate the parlor. One of the goals of the milking center is to milk a certain number of cows in a specific amount of time. Parlor efficiencies and equipment maintenance are two key components that keep the milking center operating on a routine schedule. Spreading out the costs of the parlor and the labor used to operate the parlor can be done by improving parlor efficiencies. Parlor efficiencies can be analyzed in terms of hundredweights shipped per milker, pounds of milk harvested per stall and cows milked per hour to name a few. Dr. Watters will address these important factors.

Business Planning for a Successful Project.
Why Develop A Project Business Plan? A well thought out business plan allows you to organize your thoughts, seek input from key people and ask the hard questions to make sure the dream can become reality! Additionally, The New York Dairy Acceleration Program offers farmers assistance in developing business plans. This presentation will provide information on the value and key components of business plans and an overview of the Dairy Acceleration Program and what it can offer producers.

Presenting this information will be:
Jason Karszes, Senior Extension Associate, Farm Management, PRO-DAIRY, Cornell University
Betsey Howland, PRO-DAIRY Extension Support Specialist, Dairy Profit Monitor, ProDairy, Cornell University
Caroline H. Potter Coordinator, PRO-DAIRY, Dairy Acceleration Program, Cornell University
Beth Dahl,

Robotic Milking Systems-Different Management System.
There has been increasing interest in robotic milking systems in the last 5 years or so. Although still not the norm, there are more and more farmers installing them in our region. Consequently, we are gaining more information on when these systems are a good choice for producers and how they manage them. Presenting this information will be:
Beth Dahl Dairy Modernization Specialist, Cornell Cooperative Extension
Kathy Barrett, Senior Extension Associate, Dairy Management, ProDairy, Cornell University