## **Cornell Cooperative Extension**

South Central NY Dairy and Field Crops Program



Dairy Grazing Discussion Group

## Connecting The Dots: Linking Dollars to Dairy Grazing Decisions

When: 11am - 3pm on Tuesday February 25, 2020 Where: Venture Farms, 6978 Route 80, Tully, NY 13159

Who: All grazing dairies!

Cost: Free, but you must register in advance

Register here: <a href="https://scnydfc.cce.cornell.edu/events.php">https://scnydfc.cce.cornell.edu/events.php</a> or

call Donette at 607-391-2662



## **Workshop Description**

Do you want more quality grazing days? Are you ready to make more money within your grazing system? Do you know your cost of production for pasture? Are you dealing with weather events proactively? Can you get away for a vacation during the growing season?

Join the South Central NY Dairy and Field Crops Team for a conversation about how to plan and manage your grazing system to achieve the results that you want! Madison County Grazing Specialist and veteran grazier Troy Bishop, aka The Grass Whisperer, will be on hand to facilitate a discussion around grazing approaches and planning tools.

Using Bishop's custom "Jumbo-Tron" grazing chart tool, farmers can actively predict changes in recovery periods and see trouble brewing, while developing management scenarios to save money at every decision. Troy's light-hearted show and tell format will draw on his own farm grazing experience and approaches from his mentors to implementing a consistent season right into winter grazing.

Our Dairy Specialist and Farm Business Management Educator will also share tools for calculating pasture costs and tracking income over feed costs throughout the grazing season. Understanding the cost of production for pasture can help dairy graziers connect the dots between grazing decisions and dollars.

Bring your own farm map, grazing plan, grazing charts, etc. to the meeting so that we can draw from everyone's experiences and perspectives on developing a grazing plan that really works.

Lunch will be served, followed by an ice-cream sundae bar to add nutrients for a lively conversation!

This meeting is supported by a grant from the Dairy Advancement Program (DAP).