



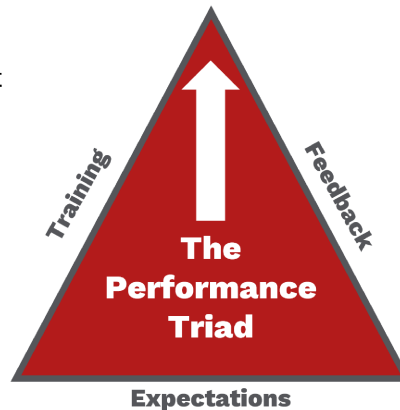
Cornell Cooperative Extension

# AGRICULTURAL WORKFORCE DEVELOPMENT

## Growing Great People: Training Skills for Dairy Farmers Become an Effective On-The-Job Trainer

Effective trainings contribute to success of employees and the farm business. With training employees learn how to effectively complete their task and why it is important to the farm. When employees have the knowledge, skills, and attitude needed to do the job right and understand why it should be done this way it:

- saves time and avoids problems
- makes people feel important and involved, which keeps them engaged and reduces employee turnover



**Develop your training skills in this hands-on workshop that includes brief presentations and interactive learning following a system of:**

**TELL:** Describe the procedure and why it is important

**SHOW:** Demonstrate the procedure and emphasize key points

**DO:** Allow the learner to try and answer any questions

**REVIEW:** Are the steps in the procedure done correctly?

**After the workshop you will be able to:**

1. Plan for organized and effective trainings
2. Train in a way that works for most people
3. Measure and follow up to make sure learning happened

*Trainings are conducted simultaneously in English and Spanish. Activity groups will be in single language or multi-lingual as needed.*

These workshops are supported by a grant from the New York Farm Viability Institute.



**Cornell CALS**  
College of Agriculture and Life Sciences

Diversity and inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans and Individuals with Disabilities.

### LOCATION & REGISTRATION

**COST PER PERSON**  
is \$20 and includes lunch

**BRING A STANDARD  
OPERATING PROCEDURE  
(SOP) FROM YOUR FARM**

**TUESDAY, APRIL 14**  
NORTHERN NY

*Offered in English Only*

**LOCATION:** Best Western Canton  
90 E Main St, Canton, 13617

**TIME:** 12:00 PM - 4:00 PM

**TO REGISTER**

**Call:** Tatum L.Langworthy  
315-788-8450 ext. 222

**WEDNESDAY, APRIL 15**  
SOUTHCENTRAL NY

*Offered in English and Spanish*

**LOCATION:** NYS Grange  
100 Grange Pl, Cortland, 13045

**TIME:** 11:30 AM - 3:30 PM

**TO REGISTER**

**Online:** [scnydfc.cce.cornell.edu/  
event.php?id=1113](http://scnydfc.cce.cornell.edu/event.php?id=1113)

**Call:** Donette | 607-391-2662

**Email:** [dg576@cornell.edu](mailto:dg576@cornell.edu)

**THURSDAY, APRIL 16**  
NORTHWEST NY

*Offered in English and Spanish*

**LOCATION:** CCE Ontario County  
480 North Main St, Canandaigua, 14424

**TIME:** 12:00 PM - 4:00 PM

**TO REGISTER**

**Online:** [nwnyteam.cce.cornell.edu/  
event.php?id=1110](http://nwnyteam.cce.cornell.edu/event.php?id=1110)

**Call:** Brandie Waite | 585-343-3040 ext. 138

**Email:** [bls238@cornell.edu](mailto:bls238@cornell.edu)

**TUESDAY, APRIL 21**  
CENTRAL NY

*Offered in English and Spanish*

**LOCATION:** CCE Schoharie County  
173 South Grand Street, Cobleskill 12043

**TIME:** 10:30 AM – 2:30 PM

**TO REGISTER**

**Online:** [cnydfc.cce.cornell.edu/  
event.php?id=1114](http://cnydfc.cce.cornell.edu/event.php?id=1114)

[agworkforce.cals.cornell.edu](http://agworkforce.cals.cornell.edu)