



## PRICE RISK MANAGEMENT FOR DAIRY FARMERS

November 3 & 10, 2020 7:00 – 9:00 PM EST

Online via Zoom.

Register: <https://tinyurl.com/PriceRiskMgtDairyFarmers>

\$10.00 per farm for both sessions

### MANAGE YOUR MILK PRICE

Following the abrupt downturn in milk markets during the spring and summer of 2020 and nearly an entire year of lower-than-expected milk prices resulting from the global pandemic, dairy farmers have a renewed interest in managing the price side of the business.

Please join CCE Capital Area Ag & Hort Program's Farm Business Management Educator Dayton Maxwell, FSA Executive Director David Holck, Tristan Peterson from Crop Growers Insurance, and Dr. Chris Wolf of Cornell University for an informative, fun, and educational program.

#### November 3, 2020

- ◆ Dairy Margin Coverage – David Holck, Farm Service Agency
- ◆ Forward Contracting and Such, Part 1 – Dr. Chris Wolf, Cornell University
- ◆ Determining if Risk Management is Right for My Farm – Dayton Maxwell, CCE CAAHP

#### November 10, 2020

- ◆ Dairy Revenue Protection – Tristan Peterson, Crop Growers Insurance
- ◆ Forward Contracting and Such, Part 2 – Dr. Chris Wolf, Cornell University
- ◆ Forward Contracting Dairy Farmer Experience – Dan Sheldon, Woody Hill Farms, Salem, NY

Program activities are supported by and coordinated with Cornell's Pro-Dairy Program and NY Farm Net.



Cornell Cooperative Extension | Albany County | Capital Area Agriculture & Horticulture Program

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