

"Accommodations for persons with special needs may be requested by contacting Cathy Wallace at 585.343.3040 x138 or cfw6@cornell.edu by February 27, 2015"

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"CCE does not endorse or recommend any specific product or service. This program is solely intended to educate consumers about their choices."



NWNY Team
CCE-Genesee County
420 East Main Street
Batavia, NY 14020-2599

Winter Dairy Management 2015

"Increase Milk Components Profitably"

March 2, 2015

10:00 - 2:30 p.m.

CCE - Ontario County

480 North Main Street, Canandaigua

March 9, 2015

10:00 - 2:30 p.m.

CCE - Genesee County

420 East Main Street, Batavia



Cornell University
Cooperative Extension
NWNY Dairy, Livestock & Field Crops Team

Morning Agenda:

9:30 a.m.

Registration

Sign-up for FSA Borrower Training Credits

9:45 a.m.

Introductions & Introductory Points

10:00-10:30 a.m.

Impact of Milk Components

on the Milk Check

Jason Karszes (Canandaigua)

Kathy Barrett (Batavia)

Cornell PRO-DAIRY Program

10:30-11:15 a.m.

Understanding Income over Feed costs and it's Impact on Profitability

Betsey Howland

Cornell PRO-DAIRY Program

11:15-12:00 p.m.

Nutrition's Impact on Milk Components

Part 1

Dave Balbian (Canandaigua)

Cornell Cooperative Extension

Tom Overton (Batavia)

Cornell University

Afternoon Agenda:

12:00-1:00 p.m.

LUNCH

Registration includes: Hot Buffet Lunch

1:00-1:45 p.m.

Nutrition's Impact on Milk Components

(continuation of morning presentation)

Dave Balbian (Canandaigua)

Tom Overton (Batavia)

1:45-2:30 p.m.

Case Farm Example

Producer story of increased profitability through
improved milk components



For dairy farmers, the pleasure of historically high milk prices in 2014 has turned into the prospect of significantly lower milk checks for 2015. The component based pricing system for milk offers a means to achieve higher profits with the same level of milk production. Many producers have gained and maintained higher milk components even with Holsteins consistently surpassing the 3.5% BF and 3.0% MP standards.

Registration Information

To register and pay on-line:

http://nwnyteam.cce.cornell.edu/index_real.php

Name: _____

Name: _____

Farm/Business Name: _____

Address: _____

County: _____

Phone: _____

Email: _____

Location Attending:

3/2/15 CCE-Ontario County

3/9/15 CCE-Genesee County

Your **RESERVATION** must be received by:

February 27, 2015

_____ \$40.00 not enrolled in NWNY Team **

_____ \$35.00 if enrolled in NWNY Team

_____ \$30.00 ea. Additional person same farm/
business with pre-registration

** If you do not receive the monthly newsletter

Ag Focus either by mail/email you are NOT

Enrolled in the NWNY Team

Please make your check out to: CCE

Please mail to:

CCE-Genesee / NWNY Team

Attn: Cathy Wallace

420 East Main Street, Batavia, NY 14020

**Approved for FSA
Borrower Credits**