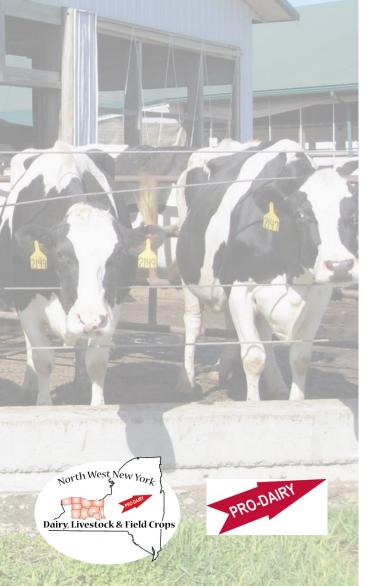
"Accommodations for persons with special needs may be requested by contacting Cathy Wallace at 585.343.3040 x138 or cfw6@cornell.edu by February 27, 2015"

Diversity and Inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.

"CCE does not endorse or recommend any specific product or service. This program is solely intended to educate consumers about their choices."





CCE-Genesee County 420 East Main Street Batavia, NY 14020-2599

Winter Dairy Management 2015

"Increase Milk Components Profitably"

March 2, 2015

10:00 - 2:30 p.m.

CCE - Ontario County

480 North Main Street, Canandaigua

March 9, 2015

10:00 - 2:30 p.m.

CCE - Genesee County

420 East Main Street, Batavia



Morning Agenda:

9:30 a.m.

Registration

Sign-up for FSA Borrower Training Credits

9:45 a.m.

Introductions & Introductory Points

10:00-10:30 a.m.

Impact of Milk Components on the Milk Check

Jason Karszes (Canandaigua) Kathy Barrett (Batavia) Cornell PRO-DAIRY Program

10:30-11:15 a.m.

Understanding Income over Feed costs and it's Impact on Profitability

Betsey Howland Cornell PRO-DAIRY Program

11:15-12:00 p.m.

Nutrition's Impact on Milk Components

Part 1

Dave Balbian (Canandaigua)
Cornell Cooperative Extension

Tom Overton (Batavia) Cornell University

Approved for FSA Borrower Credits

Afternoon Agenda:

12:00-1:00 p.m.

LUNCH

Registration includes: Hot Buffet Lunch

1:00-1:45 p.m.

Nutrition's Impact on Milk Components

(continuation of morning presentation)
Dave Balbian (Canandaigua)
Tom Overton (Batavia)

1:45-2:30 p.m.

Case Farm Example

Producer story of increased profitability through improved milk components



For dairy farmers, the pleasure of historically high milk prices in 2014 has turned into the prospect of significantly lower milk checks for 2015. The component based pricing system for milk offers a means to achieve higher profits with the same level of milk production. Many producers have gained and maintained higher milk components even with Holsteins consistently surpassing the 3.5% BF and 3.0% MP standards.

Registration Information To register and pay on-line: http://nwnyteam.cce.cornell.edu/index real.php Name:_____ Name: Farm/Business Name: Address: County: Email: **Location Attending:** 3/2/15 CCE-Ontario County 3/9/15 CCE-Genesee County Your RESERVATION must be received by: February 27, 2015 \$40.00 not enrolled in NWNY Team ** \$35.00 if enrolled in NWNY Team \$30.00 ea. Additional person same farm/ business with pre-registration ** If you do not receive the monthly newsletter Ag Focus either by mail/email you are NOT **Enrolled in the NWNY Team** Please make your check out to: CCE Please mail to: CCE-Genesee / NWNY Team Attn: Cathy Wallace

420 East Main Street, Batavia, NY 14020