## JOIN US FOR the 4th ANNUAL GRAIN MARKETING MEETING

Thurs. Dec 17

Hobeaus 110 Route 281, Homer 6:00 pm - 9:00 pm #/ dinner, "Dutch Treat"

## What can we do better in 2016? What's on the horizon?

How well did your marketing plan work for you in 2015?

## FEATURED TOPICS:

- Marketing Outlook presented by Lansing Trade Group LLC, Grain Brokers
- Crop Budgets? What's in the Money?
- Corn and Beans—Production Challenges? High Yielding Varieties!
- Are Their Viable Crop Alternatives????
- How well did the implementation of your marketing plan go?
- Crop Insurance? Is it a good risk management tool for your business?

To pre-register (helpful for planning dinner) or more information call Janice at (607) 391-2672-or or jgd3@cornell.edu.