



Cornell University
Cooperative Extension
NWNV Dairy, Livestock & Field Crops Team



Tools for Teams

Rescheduled

PRO-DAIRY

Monday, November 4, 9:45 am—3:00 pm

Byrnclyff Resort & Conference Center, 2357 Humphrey Road, Varysburg, NY

Participating in “Tools for Teams” can help advisors enhance their contribution to their clients’ profitability. Penn State and Cornell University faculty and extension specialists will show advisors how to use proven tools for monitoring farm performance.

Topics *Approved for 4 ARPAS CEU’s*****

- What a successful team looks like
- Using whole farm & team management tools
- Monitoring & using information to make decisions
- Case study based on an actual farm and team

According to Joan Petzen, farm business management specialist with Cornell Cooperative Extension’s Northwest New York Dairy, Livestock and Field Crops Team, “In New York, Dairy Profit Teams have proven successful at helping dairies evaluate production practices and make the wisest investment of limited human and financial resources to improve the bottom line of their businesses. Effective teams rely on performance data to monitor progress once a goal is established for a production area.”

Fee \$35 per person

Register on-line at: <http://extension.psu.edu/animals/dairy/courses/tools-for-teams> or contact Dr. Lisa Holden, toll-free, at 888-373-7232 or lholden@psu.edu



Grant funding for this project provided by Northeast Sustainable Agriculture Research and Education Program

Accommodations for persons with disabilities may be requested by calling Sharon Wolcott at 585-786-2251 by October 1 to ensure sufficient time to make arrangements. Requests received after this date will be met when possible.

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