



350 Warren Hall, Ithaca NY 14853

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Farm Transfer & Management Conference: Risk Management in New York Agriculture in an Age of Uncertainty

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NY FARMNET

Farm Transfer & Management Conference
Risk Management for New York Agriculture in an Age of Uncertainty

Location: DoubleTree Syracuse, 6301 NY-298, East Syracuse, NY 13057
February 15-16, 2017

Keynote Speaker: Dr. Gary Schnitkey is a professor and farm management specialist in the Department of Agricultural and Consumer Economics, University of Illinois. His activities focus on farm and risk management, specifically crop insurance evaluation, and aiding farmers in understanding the risk and return tradeoffs of different crop insurance policies. Dr. Schnitkey grew up on a grain and hog farm in northwest Ohio. He received a Bachelor of Science degree from The Ohio State University and a Masters and Ph.D. from the University of Illinois.

Free Registration: <http://bit.ly/farmtransfer>
Hotel reservations are not included in the registration

Agenda

Wednesday, February 15

- 11 am **Registration**
- 12 pm **Lunch and Conference Overview**
- 1 pm **What to Protect and How to Protect It**
Mark Modzeleski, The Voss Group
- 2 pm **Managing Risk through Business Entities**
Jeffrey Fetter, Esq., Scolaro, Fetter, Grizanti, McGough & King, P.C.
- 3 pm **Human Resources Risk**
Ed Staehr, NY FarmNet Executive Director
- 3:30 pm **Break**
- 4 pm **Performance Management**
Sheila Marshman, Ph.D., Morrisville State College
Erica Leubner, NY FarmNet Farm Family Consultant
- 5:15 pm **Adjourn**
- 6 pm **Dinner**

Thursday, February 16

- 7:30 am **Breakfast**
- 8:30 am **Keynote Speaker: Gary Schnitkey**
Professor & Farm Management Specialist, Department of Agriculture & Consumer Economics, University of Illinois
- 10:30 am **Break**
- 10:45 am **Utilizing Crop Insurance in New York**
Jennifer Ifft & Daniel Welch, NY FarmNet Business Planning Director
- 11:30 am **Credit and Risk Management**
John Fitzgerald, Crop Growers
Jeremy Smith, Farm Credit East
- 12:15 pm **Lunch**
- 1 pm **Gary Schnitkey, Ph.D., University of Illinois**
- 3 pm **Adjourn**



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