

# Succession and Estate Planning Kickoff Seminar for Farm Businesses

Wednesday, January 24, 2018 - 9:00am - 3:00pm

Quality Inn and Suites, 8250 Park Road, Batavia, NY

Cornell Cooperative Extension's Northwest New York Dairy, Livestock and Field Crops Team and Pro-Dairy encourage farm owner managers and potential entrants to the business to participate in this seminar for an introduction to important concepts in succession and estate planning.

## You will learn:

- Why planning is critical to succeeding when a new generation joins the management team or takes control of the farm business
- About the legal issues surrounding asset preservation in estate and transfer planning
- Communication tactics to use for building strong working relationships across the generations
- Who can help you develop an estate and/or succession plan that fits your farm

## Topics:

- Preserving Farm Assets for Future Generations - Timothy Moag, CPA- Freed, Maxick and Battaglia, CPAs PC
- Legal Issues to Address in Estate and Farm Business Succession Planning - Steven Walker, JD - Scolaro, Fetter, Grizanti, McGough & King, PC, Attorneys & Counselors at Law
- Communicating to Build and Strengthen Working Relationships - Erica Leubner, MSW - NY FarmNet Farm Family Consultant

A series of workshops to help participants clarify their goals, identify a planning team to assist in achieving retirement, succession or estate planning goals and learn skills for communicating your ideas to your heirs or successors will be offered following this seminar.

## Cost:

\$40.00 enrolled with NWNYS Team  
(additional attendee \$30.00 ea.)

\$50.00 not enrolled with NWNYS Team  
(additional attendee \$40.00 ea.)

*The registration fee includes handouts, morning refreshments and lunch*



**For registration information go to:**

**<https://nwnyteam.cce.cornell.edu/events.php>**

**or contact Lisa at [lma96@cornell.edu](mailto:lma96@cornell.edu) or 585-786-2251**

*Accommodations for persons with disabilities may be requested by calling CCE Wyoming at (585) 786-2251 no later than 3 days prior to the event to ensure sufficient time to make arrangements. Requests after this date will be met when possible.*



## To REGISTER for Succession and Estate Planning Kickoff Seminar for Farm Businesses:

Fill out your information below and return with payment with checks made payable to: CCE - Wyoming, 36 Center Street, Suite B, Warsaw, NY 14569

Name: \_\_\_\_\_

Farm Name: \_\_\_\_\_

\$

Address: \_\_\_\_\_

Payment  
Enclosed

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

**Cornell Cooperative Extension**

Northwest NY Dairy, Livestock and Field Crops Program

