

**Dumond Farm** 

(5083 White Rd.)

Union Springs



11:00 am - 2:00 pm 11:00 am - 2:00 pm w/ lunch, "no charge" w/ lunch, "no charge" svp by Dec 11 rsvp by Dec 11 315-583-5296

## **Develop a strategy for low grain prices**

**To Store or Not to Store?** That's the big question that drives post-harvest grain marketing, but you don't need a crystal ball to make an informed decision. By learning to evaluate the post-harvest marketing landscape, you can size-up grain storage opportunities with greater confidence.

Presented by Penn State Extension Agricultural Marketing Specialist John Berry. You may remember John presented at our meeting last December.

This seminar will enhance participants' market understanding, hone their marketing skills, and build confidence when making grain marketing decisions. All of this is achieved when we start to appreciate the value and ease of marketing actions based on actual market information.

This workshop is sponsored by the The New York Corn & Soybean Growers Association. Call Sharon if you would like to car pool (607) 753-5078 or shv7@cornell.edu. For more information contact Janice Degni at (607) 753-5215 or jgd3@cornell.edu.



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**GRAIN MARKETER's An Opportunity** 



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Cornell University Cooperative Extension Cortland County

## South Central NY Dairy & Field Crops Program

60 Central Avenue Cortland, NY 13045 Phone: (607) 753-5077 http://www.scnyat.cce.cornell.edu/dairy



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