

## The Program

- Farm business planning
- Marketing
- Financial statements
- Record keeping
- Software training
- Agricultural production
- Employee relations
- Estate planning



  
**WOMEN**  
IN AGRICULTURE  
NEW YORK



Cornell University  
Cooperative Extension



United States  
Department of  
Agriculture

National Institute  
of Food and  
Agriculture

Annie's Project is provided by Cornell University Cooperative Extensions across New York State, and is supported by the Annie's National Network Initiative for Educational Success. Program material is based on work supported by USDA/NIFA under Subaward Number 32474.

Cornell Cooperative Extension provides equal program and employment opportunities. Accommodations for persons with special needs may be requested by contacting the Cornell Cooperative Extension host site by January 10, 2014 prior to the start of the program.

## Cornell University Cooperative Extension Host Sites for Annie's Project 2014

### Chautauqua County

3542 Turner Road  
Jamestown, NY 14701  
Contact: Virginia Carlberg  
716-664-9502 (x202)  
vec22@cornell.edu

### Cortland County

60 Central Ave.  
Cortland, NY 13045  
Contact: Janice Degni  
607-753-5215  
jdg3@cornell.edu

### Essex County

3 Sisco Street  
Westport, NY 12993  
Contact: Anita Deming  
518-962-4810  
ald6@cornell.edu

### Jefferson County

3 Murray Hill Drive, Bldg. #3  
Mt. Morris, NY 14510  
Contact: Peggy Murray  
315-376-5270  
mim40@cornell.edu

### Livingston County

3 Murray Hill Drive, Bldg. #3  
Mt. Morris, NY 14510  
Contact: Joan Petzen  
585-786-2251 (x122)  
jsp10@cornell.edu

### Oneida County

121 Second Street  
Oriskany, NY 13424  
Contact: Bonnie Collins  
NYS Annie's Project Co-leader  
315-736-3394 (x104)  
bsc33@cornell.edu

### Orange County

18 Seward Ave., Suite 300  
Middleton, NY 10940  
Contact: Jennifer Simpson  
845-344-1234  
jks236@cornell.edu

### Orleans County

12690 State Rte. 31  
Albion, NY 14411  
Contact: Joan Petzen  
585-786-2251 (x122)  
jsp10@cornell.edu

### Saratoga County

50 West High Street  
Ballston Spa, NY 12020  
Contact: Stephen Hadcock  
518-828-3346 (x106)  
seh11@cornell.edu

### Schoharie/Otsego Counties

173 South Grand Street  
Cobleskill, NY 12043  
Contact: David Cox  
NYS Annie's Project Co-leader  
518-234-4303  
dgc23@cornell.edu

### St. Lawrence County

2043B State Highway 68  
Canton, NY 13617  
Contact: Anita Figueras  
315-379-9192 (x225)  
arf22@cornell.edu

### Ulster County

232 Plaza Road  
Kingston, NY 12401  
Contact: Elizabeth Higgins  
845-340-3990 (x316)  
emh56@cornell.edu

### Wayne County

1581 Rte. 88N  
Newark, NY 14513  
Contact: Joan Petzen  
585-786-2251 (x122)  
jsp10@cornell.edu

### Also Participating

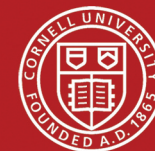
Capital Area Agricultural and Horticultural Program  
Northwest New York Dairy, Livestock, and Field Crops Team  
South Central New York Dairy and Field Crops Team

[www.NYAnniesProject.org](http://www.NYAnniesProject.org)  
[www.Facebook.com/AnniesProjectNYS](http://www.Facebook.com/AnniesProjectNYS)



**Farm Business Management  
for Women in Agriculture**  
*A Risk Management Perspective*

February 6 – March 13, 2014  
9:30 a.m. – 2:00 p.m.



Cornell University  
Cooperative Extension

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

County \_\_\_\_\_ Host Site Location Preferred (see back panel) \_\_\_\_\_

Phone/Email \_\_\_\_\_

Farming Interest(s) \_\_\_\_\_

(for example: beef, dairy, vegetables, poultry, forestry, etc.)

**Registration deadline:** Friday, January 10, 2014 • Please make checks in the amount of \$60 payable to CCE Oneida County.

**Mail registration to:** Annie's Project, c/o CCE Oneida County, 121 Second Street, Oriskany, NY 13424

Limited scholarships are available upon inquiry.



**What are the benefits?**

From this program farm women will increase their knowledge and professional skills in agricultural risk management through goal setting, networking among farm colleagues and industry professionals to meet goals, and discovering their personality type and how it affects working with others.

The cost to participate is \$60 per person, which includes lunch, all course materials, and handouts. Pre-registration is required. Registration deadline is Friday, January 10, 2014. For more information, please contact the Cornell Cooperative Extension host site nearest to you. See back panel or visit [www.NYAnniesProject.org](http://www.NYAnniesProject.org).

**Who should attend?**

Experienced farm and ranch women wanting a more active role in the business aspects of their farm operations will find this program motivating, enjoyable, and practical. Participants say they find answers and friendship, grow more confident, improve their ag business skills, and establish community prestige.



Annie's Project embodies a risk management perspective that helps to reduce risk exposure by analyzing legal, human resource, marketing, financial, and production factors in farm business decision making. The program is directed to experienced farm women with a passion for business and an involvement in today's farming industry.

Now in its third year in New York State, Annie's Project is a six-week course designed for today's technology-based information systems used in agricultural business decision making and will help participants build a network of professional and personal support.



To learn more about the national Annie's Project initiative, visit [www.extension.iastate.edu/annie/index.html](http://www.extension.iastate.edu/annie/index.html)

