

prodairy.cals.cornell.edu/regionalprograms/dairy-manager-training

# Cornell CALS PRO-DAIRY Dairy Manager Training

## Who should attend?

The Dairy Manager Training is an educational program for farmers, employees and agriservice professionals who work directly with dairy cows. It will cover effective cow handling; communication to share farms goals, implement decisions and train employees; how to manage existing facilities for profitability; and using partial budgets for decision making.



### **Program Details:**

The Dairy Manager Training is a two day program held one week apart from each other from 9:30 am to 3 pm. The program will be held on farm with a combination of presentations, demonstrations, farm walkthroughs and discussion. Registration is required. Cost is \$50 and includes the two day program, materials and lunch.

#### **Featured Trainer: Curt Pate**

The Dairy Manager Training will include a full day cow handling training by Curt Pate, nationally recognized expert in dairy cattle handling and stockmanship. For more than a decade Curt Pate has been conducting demonstrations and clinics on cattle stockmanship and safety. His personal experience incorporating effective stockmanship principles supports a "for profit" mindset and focuses on highlighting the increased economic benefits of handling cows correctly. In addition, Curt recognizes the growing public scrutiny surrounding livestock production and the impact that improved livestock handling practices create for the sustainability of the dairy industry. The program will comply with the FARM and BQA programs.

## **Evening Beef Cattle Handling Training with Curt Pate**

A special training for beef producers will be held from 6 to 9 pm, March 5 at Center Dale Farm, 28206 St Rt 126, Black River and March 6 at Empire Livestock, 7418 NY-415, Bath. Registration is required. Cost is \$25. Contact Katherine Brosnan, NY Beef Council, at 315 339-6922.

Reduced program registration costs are possible because of the generous sponsorship of the National Beef Cattlemen's Association, NY Beef Council, Beef Quality Assurance and the Beef Checkoff program.









Cornell Cooperative Extension

REEF

Instructors: Kimberely Morrill, PhD, Dairy Management Specialist, CCE

Libby Eiholzer, Dairy Specialist, NWNY Ag Team, CCE

**Kelsey O'Shea,** Farm Business Management Specialist, NNY Ag Team, CCE

Margaret Quaassdorff, Dairy Specialist, NWNY Ag Team, CCE

**Steve Chuhta,** Senior Business Manager, Zoetis

**Heather Dann, PhD,** Research Scientist, Miner Institute

**Erica Leubner,** Farmer and Farm Family Consultant, Farm Net, Cornell University

# Locations:

NNY: March 5 and 12 March 5 - Extension Learning Farm, 2043B St Hwy 68, Canton. March 12 - Extension Learning Farm, 2043B St Hwy 68, Canton. Register: reg.cce.cornell.edu/ dairymanagerstraining2019\_10512 Tatum Langworthy, tlm92@cornell.edu, (315)788-8450 Questions? Kim Morrill, (603)568-1404

#### CNY: March 6 and 13

March 6 - Flemingville United Methodist Church, 540 W Creek Rd, Owego and visiting Todd and Josie Spencer's Dairy Farm, 3657 West Creek Rd, Newark Valley March 13 - McMahon's E-Z Acres, 5950 West Scott Rd, Homer. Register: Call or email Shannon Myers srm242@cornell.edu, (607)391-2662 or online at https://scnydfc.cce.cornell.edu/ event.php?id=817 Questions: Betsy Hicks, (607)391-2673

#### NWNY: March 7 and 14

March 7 - CCE Wyoming County, 36 Center St Suite B, Warsaw. Visiting Emerling Farm, 2904 NY-246, Perry. March 14 - CCE Ontario County, 480 North Main St, Canandaigua. Visiting Bonna Terra Farm, 8800 NY-5, Bloomfield.

**Register and questions:** Libby Eiholzer, geg24@cornell.edu

**Online registration opens Feb 15:** nwnyteam.cce.cornell.edu/event.php? id=823