

# FEED DEALERS SEMINAR 2019



**Pre-Registration is Requested**  
**Cost: \$30/per person**  
**\$25 each additional**  
**Lunch provided**

**Friday, December 13, 2019**  
**CCE—Genesee County**  
**420 E Main St., Batavia**  
**11:00 a.m.—2:00 p.m.**

*Register by 12/10/19: 585-343-3040, ext. 138 or email [bls238@cornell.edu](mailto:bls238@cornell.edu)*

The Feed Dealer Seminars are specifically targeted for nutritionists, veterinarians, crop and management consultants, extension educators, and dairy producers with specific interest in nutrition-oriented topics. They are designed to blend the latest concepts in feeding and other management aspects of dairies with field level application. They have been conducted annually as a road show with multiple sites in New York for many years with an additional Vermont location held during the past several years in collaboration with the Northeast Agribusiness and Feed Alliance.

#### **Topics to be Discussed:**

- Managing forage quality and quantity challenges
- Increasing diet precision through management of feed variability
- Local research updates

## **Guest Speakers:**

### **Dr. Tom Overton**

Professor of Dairy Management &  
Director, PRO-DAIRY, Cornell University

### **Dr. Kristin Reed** Ph.D.

Assistant Professor of Dairy Cattle  
Nutrition & NE Agribusiness & Feed  
Alliance Partners Sesquicentennial  
Faculty Fellow