Policy & Procedures for beef producers seeking to market calves w/the Central New York Beef Producer Program:

- Adhere to published vaccination and management schedule for Fall 2019 (see Schedule).

- Producers must be Beef Quality Assurance certified and administer vaccinations subcutaneously, following all label instructions.

- Calves will be graded and video recorded approximately three weeks prior to sale for accurate description and promotion purposes.

- Steers will be properly castrated, and heifers guaranteed open.

- Dehorning and castration **must** be complete pre-weaning and healed at time of grading.

- Calves will be tagged with NYS 840 tags and CNY tags prior to delivery.

- Big prices may be adjusted when the average weight of any lot sold increases above the advertised weight (as follows) to protect buyers from experiencing substantially larger-than-anticipated cash outlays:
  - ⇒ If the average weight of the entire lot offered increased by 25 to 49 pounds, the sale price will be reduced $.04 per pound.
  - ⇒ If the average weight of the entire lot increased by 50 pounds or more, the sale price will be reduced by $.06.

- Participants will pay an annual **$50** fee per farm no later than September 1, 2019 to support activities of the group and agree to assist with set-up for deliver and tear-down, as needed.
  - ⇒ Late annual fee of **$75** from Sept. 2 - Oct 1st. No Exceptions!

Cornell Cooperative Extension provides equal program and employment opportunities.

Vaccination and Management Schedule

Vaccine	Disease	Dose
CattleMaster Gold FP5*	IBR, BVD, PI3, BRSV	3 weeks prior to weaning
Bovi-Shield Gold 5**	IBR, BVD, PI3, BRSV	At or following weaning
One Shot Ultra 7*	M. haemolytica, 7-way Clostridial	2 doses 4-6 weeks apart
Ivermectin Pour On*	Internal and external parasites	Prior to weaning

*Killed products. Safe for calves nursing pregnant cows
**Modified live, not to be given to calves nursing pregnant dams

SCHEDULE FOR 2019

CattleMaster Gold FP5	Oct. 24
One Shot Ultra 7 - initial	Oct. 24
Ivermectin Pour On	Oct. 24
Weaning (minimum 30 days prior to pick-up)	Nov. 14
Bovi-Shield Gold 5	Nov. 23
One Shot Ultra 7 - booster	Nov. 23
TELE-AUCTION SALE DATE	**Dec. 6**
Cattle Pick-up Date (location TBD)	Dec. 14

Cornell Cooperative Extension
Central New York Dairy, Livestock and Field Crops

Central New York Beef Producers

OBJECTIVES

- Producers working together

- Breeding and managing market quality calves

- Consistent communications to maintain production protocol

- Increase producer participation and lot sizes for auction

HISTORY

In February 2015, Dr. Mike Baker, Cornell Extension Beef specialist, presented to local producers the concept of collaborative marketing by pooling larger lots of calves of similar type, size, and quality for a tele-auction sale.

The next CNY Beef Producer Sale (tele-auction) will be Friday, December 6, 2019. Participating producers must follow established policy and procedures in this pamphlet.

Producers interested in the program are encouraged to contact any of the following active members and/or program advisors for more information.

CNY BEEF PRODUCERS ADVISORY COMMITTEE

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PROGRAM ADVISORS

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Central New York BEEF PRODUCERS

CNY Feeder Calf Sale

"Growing and Improving"

Cornell Cooperative Extension
Central New York Dairy, Livestock and Field Crops