



Cornell University  
Cooperative Extension  
Chenango County

Cornell Cooperative Extension  
Central New York Dairy, Livestock and Field Crops

**Cornell Cooperative Extension of Chenango County, in collaboration with  
CNY Dairy, Field Crops and Livestock Team**

## **Workshop: Develop a Plan to Reach Your Farm's Dairy Cow Replacement Needs.**

**Date: April 7<sup>th</sup>, 2025 Time: 10 am to 1 pm**

**Cost: Free. Location: 530 County Road 36, Guilford NY. "The Norwich Guilford Road"**

**Meadow Acre Farm, the Alan Troyer family**

**10 am - 11 am: *How many Dairy Replacements do you REALLY need?*** Betsy Hicks, Regional Dairy Management Specialist

How to come up with a replacement strategy? We have moved away from raising every heifer to focusing on the quality of the calves we keep. Plus, the value of replacement heifers has soared in addition to the price for beef X dairy calves.

How do you choose who stays and who goes? The bottom line is to make sure you have enough heifers, at different stages to move into the milking herd.

**11pm - 12pm: *Improving Land Use - Matching Forage, Acres, Stock, and Storage.*** Joe Lawrence, Cornell Dairy Forage Specialist

Regardless of the dairy's herd size, there is one key theme that applies to everyone, a land base that matches the number of cows and heifers in the herd. Today's goal is to provide a tool for farmers to align these areas so that acreage planning is optimized, storage shrink is minimized and livestock are allocated the best feed possible for the diets formulated.

**12 pm - 1 pm: *Come prepared to work with your own data.*** Take advantage of this opportunity to work with experts to develop and improve or make adjustments to meet your farms' goals.

- Total number of cows, heifers, calves (cull rates, calvings), Total acres of land, Diets

**Cost: free, but please call and sign up at:**

**(315) 866-7920**

**(315) 749-3486**

**607-334-5841 ext. 1111 Registration deadline: Friday April 4th**