In the past year the Central New York Dairy, Livestock and Field Crops Team has conducted 61 meetings on 23 different topics with 1025 people in attendance. This report is a sampling of those activities.

**Success in Succession Planning**

The CNYDLFC team joined forces with the SCNYDLFC team, Pro-Dairy and Farm Net to present programming on succession planning at the farm level covering the human, financial and legal components of successful farm family transition.

**Forage Quality Conferences**

Economically produced high quality home grown forages play an important role in keeping dairy and livestock profitable. These conferences in Hamilton and Johnstown featured world renown silage expert Dr. Limin Kung, Professor & Chair of Animal Science, University of Delaware sharing with local dairy and livestock producers how they can maintain the quality of forage captured at harvest.

**Dairy Margin Coverage Program**

The new farm bill brought about a replacement for the old Margin Protection Program (MPP) called the Dairy Margin Coverage (DMC) program. For the 2019 calendar year participation in the program by dairy producers is a “no brainer” because it’s retroactive to January 1, 2019 and the calculated margins at the $9.50 level of coverage are already known to be greater than the premiums due. Fifty seven people attended informational sessions which were held in cooperation with the local Farm Service Agency (FSA) personnel as they are responsible for implementing the program.

**Central New York Feeder Calf Sale**

Central N.Y. Beef producers have come together with Cornell Cooperative Extension to put a feeder calf sale on in the spring and fall of each year. The tele-auction has been growing and improving for the past three years. High prices this past sale were $1.46/lb, low prices were $1.01/lb. The sale has set some high standards for participating producers. Producers are required to following strict guidelines set by producers on the Central New York Beef producers committee. Ashley McFarland, CNYDLFC Livestock specialist and Dr. Mike Baker, State Beef Extension specialist have worked heavily with this group to help them succeed.
Dairy reproductive efficiency emphasized in educational programs

It is economically imperative that dairy producers get cows and heifers pregnant in a timely manner to maintain a higher daily milk output per cow. Delayed pregnancy that causes deviations from this norm generally results in higher feed costs with less milk revenue. The 2019 Dairy Day at the Otesaga Resort in Cooperstown and the dairy cattle summer research updates at farms in Schuylerville and Milford provided the latest in research and farm case studies.

Using proper livestock management techniques leads to greater profitability

Producers that vaccinate, properly castrate and ear tag animals are likely to receive a higher price at sale. Meetings held at the CCE of Herkimer, Madison, and Chenango County offices focused on proper management practices such as castration, ear notching, ear tagging, administration of injections, and implanting techniques, along with the proper handling of animals.

Performing a hands-on workshop without the use of live animals allowed for many different types of scenarios. We were able to demonstrate why and how a scenario would affect the animal if done one way verses the proper way. It was a fun learning experience for all in attendance.