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Cornell Cooperative Extension

Southwest NY Dairy, Livestock and Field Crops Program

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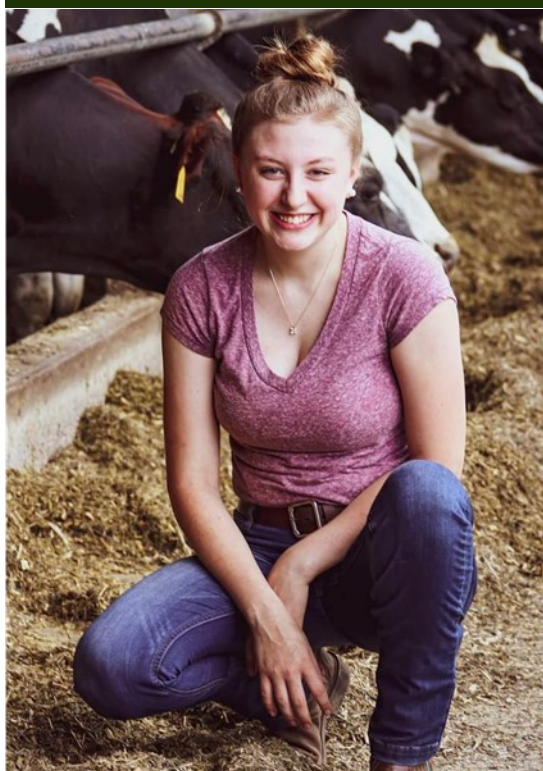


A partnership between Cornell University
and the CCE Associations in these five counties:
Allegany, Cattaraugus, Chautauqua, Erie, and Steuben.

Quarterly Report

April - June 2022

Welcome Katelyn Miller!



We're so excited to welcome Katelyn Miller to our program as our Field Crops and Forage Specialist. Katelyn began on June 1st, and has been busy making connections within our region. She will be working on programming related to pest and disease management, nutrient management, grain production, variety selection and soil analysis. You can reach Katelyn by emailing km753@cornell.edu or calling 716-640-2047. Katelyn Miller grew up on a small dairy farm in Chautauqua County, and graduated Summa Cum Laude with her Bachelor's Degree in Agricultural Entrepreneurship at Alfred State College. During her schooling, she completed an internship at Western New York Crop Management Association as a summer crop scout, focusing on corn, soybeans and alfalfa production. She scouted for crop population, disease and pest presence along with weed identification.

Katelyn resides in Cherry Creek, NY on her family's dairy farm where, in her free time, she assists with milking, calf and heifer management along with helping build the farm for the future generation through the addition of robots. Katelyn is excited to connect with our local farms to provide research based support and services.

358

Farm Consultations
on topics related to Farm
Business Management, Field
Crops, Dairy Management, and
Livestock Production.

1718

Event and program direct
participants who've attended
one of our 14 events/
collaborations or have received
our direct email/mail updates.

124

Website submissions, press
releases, interviews, and
Facebook posts providing
timely information to a
large audience.



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Lynn Bliven and Amy Barkley hosted an in-person FAMACHA training at The Shepherds Place in Houghton on June 10th. Eight enthusiastic farmers attended with ample questions and strong participation during roundtable discussions and hands-on activities. At the end of the class, the host shared with us that if he had not been hosting the event, he probably wouldn't have attended, but he was amazed by what he had learned and was looking forward to putting it to use.

Dung Beetle Sampling



Amy has been working with two regional beef farms as part of a research project with the Cornell IPM Program. The grant looks at dung beetle populations from farms across NYS weekly throughout the pasture season to determine which populations are present, how those populations change over time, and if face and horn fly populations are affected by feed-through



Camila, in partnership with MSU dairy extensionist Victor Malacco, organized a webinar on the opportunities and pitfalls of managing and feeding cows on automatic milking systems, aiming to bring to our audience the newest high-quality information delivered by researchers working with nutrition, management, and milk quality for dairy cows in AMS. We had 168 registrants in our webinar, and more than half attended. The webinar was recorded, the link was shared with registrants and on our extension channels, and it has been viewed 284 times. Because of the excellent feedback from farmers and stakeholders after the webinar, we decided to turn it into a series and organize two more webinars on automated milking systems in August and December of 2022.



Camila Lage and Katelyn Walley-Stoll, along with Cornell University Food Science experts, offered a webinar series for dairy producers interested in diversifying or vertically integrating their business. The On-farm dairy processing FREE online series was a 3-part webinar series that aimed to discuss: Business Planning and Marketing, Processing and Milk Quality, and Marketing and Audits. The sessions were offered live and had a great turnout with 80 registrants.

Programming and Presentations

- GMO Trait Management and Field Crop Weed Control (4/1)
- Profitable Meat Marketing (4/6)
- HPAI Update (4/12)
- Chautauqua County Beef Producers Meeting (4/13)
- Learning Circle: What are Basic Financial Statements (4/26)
- Evaluating a Goat for Purchase (5/5)
- Soil Sampling for Success (5/23)
- Fitting On-Farm Dairy Processing into Your Business (5/25)
- On Farm Dairy Processing: Quality (6/1)
- Preparing and Marketing Eggs for Sale (6/2)
- Preparing for Processing HACCP and Audits (6/8)
- IPM/FAMACHA Workshop (6/10)
- Pasture Health and Parasite Management (6/15)
- Goat Reproduction and Kidding (6/29)

Cornell CALS Dairy Foods Extension Cornell Cooperative Extension
Southeast NY Dairy, Livestock and Field Crops Program

ON-FARM DAIRY PROCESSING

free online series

Three webinars for dairy producers interested in diversifying or vertically integrating their business.

MAY 25 Wednesday, 6-7 pm
Session 1
Fitting On-Farm Dairy Processing into Your Business to Improve Profitability

JUNE 1 Wednesday, 6-7 pm
Session 2
Considerations for Designing your Processing Facility for Quality Production

JUNE 8 Wednesday, 6-7 pm
Session 3
Managing the "Red Tape" for Efficient and Sustainable Value-Added Dairy

REGISTRATION
is FREE but required for this event:
tinyurl.com/onfarmdairy22, scan the QR code, or contact Camila Lage
607-422-8788 / cd546@cornell.edu

SPEAKERS INCLUDE:

- Anika Zuber Gianforte
Dairy Processing & Marketing Specialist
- Robert Ralyea
Senior Extension Associate
- Kimberly Bukowski
Extension Associate
- Katelyn Walley-Stoll
Farm Business Management Specialist
- Camila Lage
Dairy Management Specialist

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The link with the recordings was also sent to registrants.