Cornell University, in partnership with the Cornell Cooperative Extension Associations in the five county region, contribute to the SWNY Team to offer producers in their counties access to affordable production education. For more information about your local Cornell Cooperative Extension services, please contact the Executive Director for your county's Association.

#### Allegany County

Laura Hunsberger lkh47@cornell.edu 585-268-7644

Cattaraugus County Kelly McDonald kmm525@cornell.edu 716-699-2377

Chautauqua County Emily Reynolds eck47@cornell.edu 716-664-9502 Erie County Diane Held dbh24@cornell.edu 716-652-5400

Steuben County Tess McKinley tsm223@cornell.edu 607-664-2301

5,105	Farms in the region.
1,013,518	Acres in agriculture production.
\$932 million	The total market value of agricultural products sold in the region.
420+	Dairy farms in the region that meet the dietary needs of more than 2.5 million people.
\$2.29	Generated in the community for every dollar of income created by the agricultural industry.

## \$2.13 Billion

Total Economic Impact of Agriculture in the Southwest New York Region

### **Contact Our Specialists**

**Team Leader** 

Katelyn Walley

716-640-0522

Amy Barkley

716-640-0844

**Business Management** 

kaw249@cornell.edu

Livestock Management

amb544@cornell.edu











Administrative Assistant Kelly Bourne 585-268-7644 ext. 10 klb288@cornell.edu

Dairy Management Katie Callero 607-422-6788 krc85@cornell.edu

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The Cornell Cooperative Extension educational system enables people to improve their lives and communities through partnerships that put experience and research knowledge to work. Cornell Cooperative Extension is an employer and educator recognized for valuing AA/EEO, Protected Veterans, and Individuals with Disabilities and provides equal program and employment opportunities.

## **Cornell Cooperative Extension**

Southwest NY Dairy, Livestock and Field Crops Program

Collaborating with the Cornell Cooperative Extensions of: Allegany County 585 - 268 - 7644 Cattaraugus County 716 - 699 - 2377 Chautauqua County 716 - 664 - 9502 Erie County 716 - 652 - 5400 Steuben County 607 - 664 - 2300



Offering educational programming and research based information to agricultural producers, growers, and agribusinesses in the Southwestern New York Region.





# swnydlfc.cce.cornell.edu

Stay connected: Follow us on social media, sign up for our newsletter, subscribe to our YouTube channel, visit our website!



The Southwest New York Dairy, Livestock and Field Crops regional specialists work with Cornell faculty and Extension educators statewide to address the issues that impact the dairy, livestock and field crops industries in New York.

### Farm Business Management

- Dairy & Beef Farm Business Summaries
- Financial Management
- Production Economics
- Risk Management
- Business Planning
- Market Analysis

## **Field Crops and Forage Production**

- Soil, Water, and Nutrient Management
- Forage & Grain Production
- Variety Selection
- Soil Analysis & Fertility Recommendations



## Dairy Management

- Calf and Heifer Management
- Dairy Records AnalysisHerd Health
- Animal Nutrition
- Facilities Planning
- Repro Management
  - o Management

### Livestock Management

- Beef, Sheep, Goat, and Poultry Production
- Pasture and Grazing Management
- Meat Quality Trainings
- Product Consistency
  and Marketing



Southwest NY Dairy, Livestock and Field Crops Program

Join our Notification List! RETURN TO: Kelly Bourne 5435 County Road 48 Belmont, NY 14813 716-640-0522 klb288@cornell.edu (mail, scan, or snap a picture and text)

Name:		
Farm Name:		
Mailing Address:		
Phone Number:		
Email Address:		
How do you prefer to receive program information? Email Paper Mail Both		
Areas of Interest (check all that apply):		
Dairy	Business Planning	
Beef	Financial Analysis	
Goats/Sheep	Pesticide Training Credits	
Poultry/Other	FSA Borrower Credits	
Corn	Other (please describe)	
Grass/Hay		
Soil Health		
Small Grains		
Soybeans		
Other Crops		
Grazing/Pastures		

\_\_\_ Farm Mngmt

Please

detach this portion and return

\_\_\_\_ Beginning Farmer