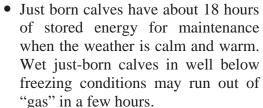


Cold Weather Calf Challenges – How are You Doing?

By: Jerry Bertoldo

Winter adds stress to those who have to don extra clothing and work in cold temperatures on the farm. We can go home, take a hot shower, get warmed up and enjoy a satisfying meal before we have at it again tomorrow. Our calves don't have it quite so comfortable. Think about some of the environmental realities calves face.



- Calves less than 3 weeks of age need extra energy for keeping warm below 59°F
- Calves older than 3 weeks need extra energy for keeping warm below 42°F
- These threshold temperatures increase with wind and wet conditions
- Energy requirements increase with wind chill, evaporative cooling (wet legs and belly) and hair coat problems (mud, hair loss, matting/spiking from licking) potentially doubling in extreme conditions
- Smaller calves have greater surface to body mass ration and chill easier
- Air movement over a dry calf, less than 3 months old, at a temperature under 50°F in excess of 1 MPH is considered a draft.
- Straw insulates better than shavings
- Calves like to "nest". Straw makes this easier, but needs to be at least 4-6 inches deep.



Calves do not like drafts, but need fresh air. Well bedded hutches facing south do this rather well. Calf barns are generally built to naturally ventilate as well as they can in the summer. When calf barns are closed up in the winter the ammonia generated under the calves from manure and urine is a challenge to clear out. If you can smell it, it is too strong. These levels are irritating to the respiratory tract and can predispose the calf to lung infections.

Continue on page 3

Focus Points

NWNY Team Welcomes Wyoming Co.	5
Ask Extension Is Your Farm Ready For an Emergency?	7
Tile, Tile, Tile	8
2010 National Corn Growers Winners	10
Regional Meetings & Programs	Back Cover



Jerry Bertoldo Dairy Management

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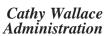




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Mission Statement

The NWNY Dairy, Livestock & Field Crops team will provide lifelong education to the people of the agricultural community to assist them in achieving their goals. Through education programs & opportunities, the NWNY Team seeks to build producers' capacities to:

- Enhance the profitability of their business
- Practice environmental stewardship
- Enhance employee & family well-being in a safe work environment
- Provide safe, healthful agricultural products
- Provide leadership for enhancing relationships between agricultural sector, neighbors & the general public.



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- Barns with two rows of pens ventilate more evenly than four row types
- Wire paneled pens offer better air mixing than ones with solid sides. Pens with solid back panels can easily lead to poor air quality.
- Early pneumonia (first two weeks of age) may be due to malnutrition (poor immune development), inhalation of milk (sloppy tube feeding, excessively large nipple holes), inhalation of bedding dust or significant BRSV virus exposure from shedding adults in the calving pen.

Resistance to disease in the young calf in the winter is very much influenced by energy balance and protein availability, arguably as important as colostral immunity. Failing to address temperature drops, heat depleting conditions and body size when feeding calves explains why more calves are lost in the cold weather than any other time of year.

- Calves nurse 20-25% of their body weight per day when left on the dam. 8-12% of BW in milk or milk replacer is what we commonly hand feed to dairy calves.
- Twice a day feeding makes high feeding rates difficult due to the inability of the gut to efficiently handle such volumes of liquid feed. Feeding on a 12 and 12 instead of a 14 and 10 hour interval basis helps to a degree. Going to 3X feeding is the better choice.
- Whole milk provides 25% more energy than most milk replacers on a volume basis.
- Calves do not digest starter as well in the first three weeks of life as they do after that. Forcing calves to eat starter early at the expense of milk/ replacer intake not only slows growth potential, but is stressful to the calf and biologically counterproductive.

Calves are bovine infants. The characteristic early-totheir-feet toughness belies the susceptibility they have to stress, subpar nutrition and weather extremes.

Jerry Bertoldo is a veterinarian and dairy specialist with the North West New York Dairy, Livestock & Field Crops Team. Reach him at 585.343.3040, ext. 133 or 585.281.6816 cell. Email: grb23@cornell.edu

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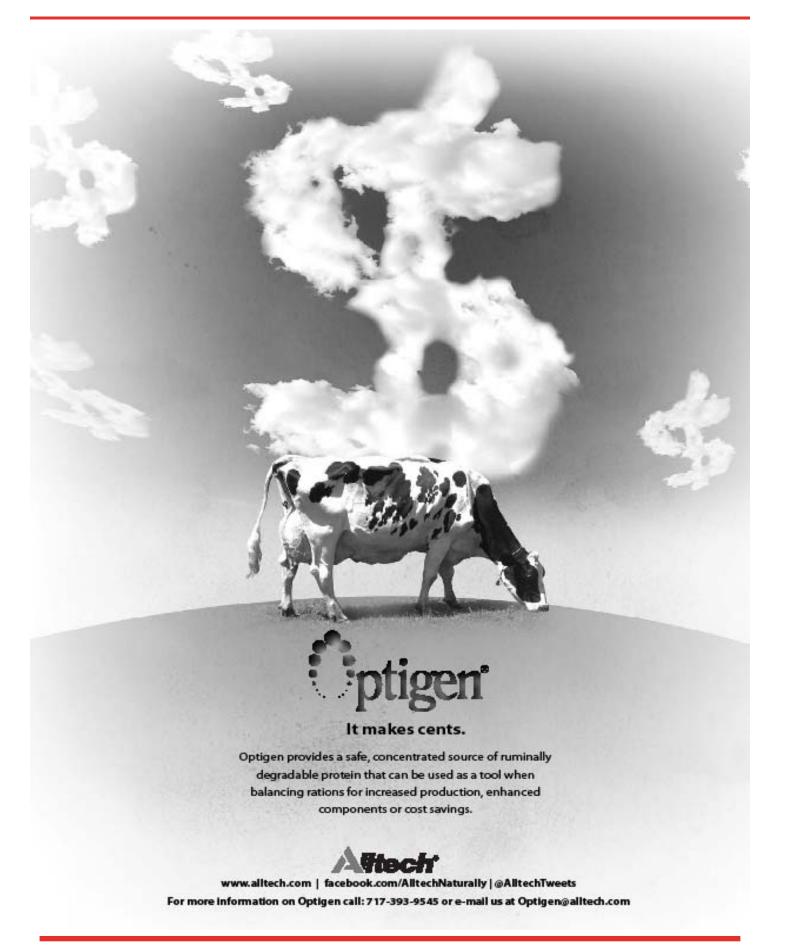


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NWNY Team Welcomes Wyoming County

Wyoming County has joined Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Seneca, Wayne, and Yates Counties in the regional NWNY Dairy, Livestock and Field Crops Team program. This expansion of the team's territory became effective on January 1st.



For the last two years there had been collaborative efforts between Wyoming County CCE and the dairy programming of the team to replicate the herdsman training modules developed by the Wyoming County Dairy Institute. Both sides of the effort were aided by funds from the Center for Dairy Excellence. Combining the experience, resources and networking with agriservice of both entities proved quite rewarding. The use of the Polycom video conferencing system for classroom teaching enabled greater area coverage with less man hours and expense. We look forward to an expansion of this concept across the specialties offered by the team.

Joan Petzen is the agricultural program leader for Wyoming CCE. She will share her time between those duties and working within her specialty area of dairy farm business management with John Hanchar on the NWNY Team. She will introduce herself more fully in next month's AgFocus.

Joan's office will remain in Warsaw. She can be reached at 585-786-2251 or via e-mail at jsp10@cornell.edu.



Best Management Workshop

February 24, 1:00 - 4:00 p.m.

Gas & Steam Engine Grounds Clubhouse 104000 Gillate Rd., Alexander

March 23, 9:00 a.m. - 12:00 p.m. Elba Fire Recreation Hall 7143 Oak Orchard Rd., Elba

- Pest Management, Fungicide Uses, & Seed Selection, to improve profitability & reduce environmental concerns.
- Bunk Management to improve feed quality, reduce spoilage, and bunk leaching.
- Pesticide Safety Kit.
- Rotational Grazing and Pasture Management
- Manure Management to capitalize nutrients while reducing nutrient runoff and leaching

1 DEC Pesticide Credit is available



Registration:

Contact: Elizabeth

Genesee Co. SWCD at 585.343.2362

Step It Up 2011

Anastassia Events 6440 Pike Street Portageville, 14536

February 22 from 10 am to 3 pm

Registration begins at 9:30

- Weed Management in Pastures Dave Roberts, NRCS Grasslands Specialist
- Managing Those Pesky Flies Nancy Glazier
- Managed Grazing Featured Speaker, Joe Tomandl, Chelsa, WI dairy grazier
- Concurrent Sessions for Dairy and Beef
- Dairy Grazing Economics and Decision Making Panel Discussion
- Wisconsin's Dairy Grazier Apprenticeship Program -Joe Tomandl
- Improving Rates of Gain and Profits in Beef Enterprises with Rotational Grazing

Registration fee of \$25 per person (\$35 for nonenrollees) will include coffee, donuts, and a hot lunch

To register, please call Cathy at 585.343.3040 x138, email cfw6@cornell.edu. Credit card registration at www.nwnyteam.org.



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2006 MackWeise CNS13, AC Mack 427 h.p., 10 spd., ang, breks, air ritis sesp., 216" wb., 60" mid-root sipr., alumustaal wheals, TIA, 550,487 miles, \$20,000.



(2) 29 97 Findightliner FLD 1 2042 6, Borizo 80 Dat , 515 h.b., 18 spot, son, brube, air ride suso, 265° w.b., 36° single burit, aburit, wheels, TA, 13, 2009 Fin, 48,000 8 RIA, full bolkars, 354, 186 miles, \$67,540.



(6) 2004 Freightliner CST129648T Century 120, 14.01 Det 515 h.g., 10 and man, erg, brasia, air ride susa, condo sibr, 22.5 thas, aium, Wheels, TA, 12,003FFIA, 40,0009 RIA, 870,000 miles, \$28,359.



2982 Kenworth T900, 12.7L Det., 470 h.p., 10 spd., eng. brake, air ridesusp., ais m./staci wheels, 12.000#F/A, 40,000#/A, 550,000 miles, \$28,500.



(2) 2000 Kenweeth T800, CAT C12, 410 h.p., diasel, 10 spd., ang. baise, air ride sess., 173"w.b., pol. als m. wheels, TW, 14,000 FW, 647,000 miles, \$84,950.



2006 Kenworth W006, CAT 430 h.p. dissel, 10 spd. ang. hrute, 206" w.b., 24 Stites, pol alum wheele, TA, 12,0006 FIA, 40,0006 RIA, 540,000 miles, \$28,950.



1800 Pelorbilit 385, MH1 Curns, 350 h.p., 10 spd, atrifika susp., 22.5 fires, all m. whoels, TIA, 12.0004 FA, 40,000 FA, 515,990 miles, nice day cab w/wet line, good nubbar, \$17,940.



2007 Kerwoorth T809, CAT C 13, 430 h.p., SLL, ang. brake, 21 alum box, Chalmersougo, 2367 w.b., alum whoels, 20,0009 FAA, 48,0009 FAA, 114,000 miles, 5 asie dump, \$92,400.



2006 Kommorth T600B, CAT C15, 19 spd., and, brails, 16; Hand susp., steel comp., 4:11 talks, 17 asks, 16; Hand susp., steel comp., 4:11 talks, 17 asks, 19; John State, 430,000.



2007 Mack Create CV715, Mack 370 h.p., SLL, eng. braits, 16°Ctr, single point seep, steel comp., all stable wheels, 14 axis, 596°000 miles, eng upgraduble 570 h.p., wary clean dump truck, \$44,000.



2844 Prolight/Inner FL79, C7 C.AT 100 h.p., 8 spd., 10', spring/lougo, steel comp., 22.5 files oh all silsal, 21.0008 FM, 21.0008 FM, E0,555 miles, good runner, low miles, 428,500.



(2) 2005 int 17600, (1) Currs. ISIM, (1) C13 CAT SLL, drig. brake, 17, stile) comp. 4.11 fatio, 235" w.b., 225 thes on alum, 11 seek, 20,000# FM, 48,000# FM, 345,810 m lice, 353,540.



2009 Potwist 357, C12 CAT 410 h.p., 13 spd, ang bake, 25 steel box, air ride sung, 244" kb. skifn, wheels, ste see, 18,0006 FW, 44,0006 FW, 527,461 miles, \$46,660.



2002 WTI 56000, M14 Select Cama, 480 h.p., 18 spd., eng. basks, Haulman susp., 270° w.b., 22.5 tifes, alsh. whoels, two sets, 20,000#FM, 45,000# FMA, 457,006 miles, \$63,000.



2943 Pyterbill 367, ISM Curra, 390 h.p., QLL, steal comp., tri asia, 20,0036 F/A, 48,0006 F/A, 111,825, milab, 2030 GAC where 3010 Topael 100 banel (4,200 gal. | tank vacuum, 490,548.



2001 WolvoWG64, ISM Cures. 330 h.p., auto., Tefffeo susp., 274" w.b., Ti'A, 18,0006 FAA, 48,0006 FAA, very cledn/C&C, heavy specs, 21.5"of harms-bahind,431,4 MJ.



1000 Peterbilt 357, M11 Cure. 370 h.p. SLL, TA, 20,000 FA, 48,000 FNA, hallockers, 255,900 miles, oten C&C, 38 single frame, 21,5 of terms bett not the cab, 185° cab to define of ternéame, 428,59 k.



2002 VolvoVHD64F280, ISM Cams. 330h. p., Al Ison auto, spring sasp. 212" wb., alam/stpci whasis, T/A, 20,0009 F/A, 48,0004 R/A, full lockers, 140k miles, hawy spec, 436,500.



2001 Peterbilt 357, C10 CAT 305 hp., 8LL, Haulmax sesp., 220 w.b., 22,5 tires on all m., T/A, 22,000#F/A, 46,000#F/A, 102,972 miles, \$29,540.



1000 Western Star 4064 FX Standard Cab, C12 CAT 445 h.p., 18 spd., ang. basks, 26°, Haufmax susp., alum. Wester, 17A, 12,0004 FAA, 40,0004 FAA, full lockers, 187,676 miles, 421,840.



29 62 Patrobit 367, C 10 CATS 30 t. p. SLL, TA, 23 (10 04) F/A, 46 (10 04) F/A, full on tass, 130, 444 miles, low miles, low bours, 10.5 CY London milear, exportess, \$29,958.



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Ask Extension...

Is Your Farm Ready For an Emergency?

By Nancy Glazier

The NWNY region is arguably the breadbasket of New York, and locally raised products are critical to the food supply of the state. Catastrophic events, such as natural or man-made disasters could potentially be devastating for both the region and the state. The best approach is preparedness, not procrastination! Fortunately, winter is a great time of the year to work on these planning projects. Some of the counties in our region have county-wide action plans; you should have one for your operation regardless of whether your home county has one.

A group of emergency planners, extension and university folks from Penn State, Cornell, Rutgers, Oklahoma State, and University of Vermont, has put together a workbook to assist farms with developing an emergency action plan. The tool was developed to assist all types of farms with catastrophic events, both natural and man-made. The planning is basically the same. Included is assistance with planning for

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all aspects of agriculture, so if your operation is diversified, all aspects can be included. Some of the material may seem simple, but it is all needed to develop the plan. Here's an overview.

General. This section is for the farm name, (911) address, home and cell phone numbers of owners and managers.

Checklists are provided for each section below: done/not done; low/high priority.

Facilities and Materials. This section looks for some basic information, such structures, animal areas, as well as feed and raw materials, fertilizers and seed. It includes everything required to run the day to day operation. It also includes access roads, water supply, and vehicles.

People. In the course of a day, there may or may not be visitors (invited or uninvited) on the farm. Whether they are family, friends, sales people or the milk hauler, you want to keep them safe. Is there a visitor's policy? This section includes the checklist to make sure emergency numbers and contacts are compiled. Also, is there a hiring policy written?

Planning and Practices. This section identifies the need for planning – on the farm and community level. How do you handle a manure, fertilizer or pesticide spill? How are employee or important records disposed of? Are computer files backed up?

Review and Update. After the plan is developed, it should be updated annually. It should also review it with employees and family members.

It may take some time to develop the plan for your operation. What's important is starting. Some items may be easier to complete in nicer weather and the checklists help set your priorities.

The goal is to have the workbook online to automatically generate your action plan after your input. The proposed launch date was January 1, so hopefully by the time you read this, it will be available. The workbook and online system can be found at: http://readyag.psu.edu/. If you would like a paper copy and/or assistance developing your plan, let me know.

Tile, Tile, Tile

By: James Kingston

With the shortage of land and the rising cost of an acre of ground farmers are tiling more acres to increase production. In my previous employment at Soil & Water there were number of farmers that had the same story. These growers pretty much gave up tiling about the time the Soil Conservation Service stopped providing cost share, but now they plan on installing a certain amount of tile every year

into the future. At a cost of approximately \$.70 to \$.90 a foot for installation some of these same growers have looked into and purchased equipment to install tile on their own.

At this year's Corn Congress I gave

a presentation on different brands of grade control systems and tile plows that are pulled by a tractor. As today's farmers own larger tractors and GPS RTK controls, do-it-yourself tile installation is certainly an option. The GPS RTK systems can not only steer the tractor, but with the proper software they can survey the land. For an area that needs tile, the grade control system will survey the elevation with sub inch accuracy and automatically calculate the slope and depth of tile within parameters that you set (ideal depth, minimum slope, etc.). It will do this by simply driving across the field. Next, place the plow into your outlet and drive back over the tracks you had just driven. The grade control system will automatically control the grade and depth while installing the tile. If the line will not fit within your predetermined parameters an error message will tell you this line will not work. These grade control system work well but

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proper set up is crucial! If you purchase one of these systems make sure that the supplier will assist you in set-up and be there to help you get started on your first and second tile job. In one situation, the grade control system worked well the first time out with the service provider on site. The tractor was unhooked from the tile plow for a few weeks, when the system was hooked back up nothing worked. Until you get use to going through all the steps you are going to want someone with experience to assist you. Tile

plows will also work off of laser grade controls if you do not want or plan on having a GPS system.

Growers around the area that have used these plows are all pleased with plow performance. A grower in Monroe County that has had a tile

plow for several years insists this was one of the best investments he had ever made. Tile plows can be directly mounted, hooked to the 3 point hitch, or trailer type plows. Each type of plow has pros and cons, but, for the most part they all work well. Tractors need to be a minimum of 250 -300 Hp but, the bigger the tractor the better. Installing when the ground is firm and dry is ideal; under wet soil conditions the tractor will have a hard time pulling the unit with proper grade. Installing just after the crop is planted or after wheat is harvested would be best. Unlike many of the videos you will see on the internet, our soils in WNY tend to be tighter and in most cases require the farmer to pre-rip the ground first before installing the tile to ensure satisfactory grade.



Economically is it worth the investment? (Figuring you already own a backhoe, a 300Hp tractor & have GPS RTK). The NWNY Team member John Hanchar used 2 different financial analyses to determine what a farm would need to install around

Tile Plow

controls

Stringer Cart

Average Total

GPS grade or Laser

16,000 ft a year for a 5 year period to be at the breakeven point as compared to hiring a contractor at \$.70 a foot to install. These analyses assume a standard that 3 people will be needed when installing tile at a rate of 800 ft/

hour. For example, farm profitability would be increased around \$7,000 a year if 30,000 ft a year were installed as compared to hiring a contractor at a rate of \$.70 a foot. At that rate, a farmer must determine if that \$7,000 is worth the hassles of installing the tile yourself. It is a lot easier to hire a contractor that deals with the all of the issues that may happen during installation (breakdown, deep cuts, minimal slopes, rocks and colossal boulders.) while you focus your energy on other projects that may need attention on the farm. Of course, the higher the number of feet you plan on installing in a year the greater the return is. The NWNY Team's website features a calculator

developed by John Hanchar that you can use to determine the number of feet you would like to install and the pay back you should expect.

These tile plows are a great option for the right farm

and there are a growing number of farmers using these systems in WNY with success. Although these units look and sound enticing, I do want to stress sometimes things don't go smoothly and it can be extremely frustrating. Some farms don't like tile

plows and believe in using only trenchers. Both systems have pros and cons and a trencher has advantages depending upon soil types and if there is pre-existing tile. The bottom line is installing tile is one of the best investment you will ever make no matter if you install it yourself or hire someone else to.

For more information feel free to call me at 585-746-1670 or visit the following web sites: www.soilmax.com www.farmdrainage.com www.yohnsondrainageplow.com www.agpsinc.com www.trimble.com/agriculture/water-managment.aspx

Xinter Dairy ∑anameKen

Getting Good Herd Reproduction

Wednesday, February 16 Yates County Office Bldg., Auditorium 417 Liberty Street, Penn Yan 10:30 a.m. - 3:30 p.m.

Videoconference version connecting sites across the state. Phil Hurst, dairyman from Seneca Falls, will be there as one of two farms to tell their reproduction success story. Other valuable information from a variety of speakers.

\$5.00 for handouts \$10.00 includes registration & lunch

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Doreen Koch, 315.536.5123 or Email: dek26@cornell.edu

Out of respect for Mr. Hurst and other plain folks attending there will be no cameras used.

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What works? Ask your N expert.

By Harold Brecht

If you've read this column before, you know my message: For just pennies per pound of nitrogen, AGROTAIN controls N loss to maximize your crop yields. But don't just take my word for it.

AGROTAIN International has been around for 10 years now and over the past decade, university researchers have seen AGROTAIN's effectiveness demonstrated in repeated trials. Across the country. several independent studies have proven that AGROTAIN positively impacts yields. In fact, over the past few years, university esperts have become the biggest advocates of stabilized nitrogen.

In 2009, a study at Montana. State University showed nitrogen losses as high as 30 percent even in wintry conditions. But it showed that urea treated with AGROTAIN kept, overall, 82 percent of nitrogen in the soil field. And during the first critical weeks after application, AGROTAIN kept more than 95 percent of nitrogen in the soil field.

Combined trials from Kansas State University, the University of Illinois, the University of Kentucky and Vrginia Tech determined that dramatic results can be achieved when nitrogen is managed more efficiently with AGROTAIN, exhibiting corn yield increases of 15 to 25 bushels per acre over two years.

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2010 National Corn Growers Yield Contest -

New York has a National Winner!

By: :Mike Stanyard

Western NY had two producers place nationally in the corn yield contest sponsored by the National Corn Growers Association. Congratulations to Jason Swede of Gary Swede Farms Inc. in Pavilion. His corn yield entry of 293.6559 bushels per acre earned him 1st place in the class A no-till/strip-till category. Henry Everman's entry of 279.0926 earned him 3rd place in the class A Non-Irrigated division. Winners will be presented awards at the 2011 Commodity Classic in Tampa, FL (March 3-5). You can find all the National and New York winners on the National Corn Growers webpage @ www.ncga.com.

Top New York State Winners

Class A Non-Irrigated

Name	Town	Variety	Bu/acre	
1. Henry Everman	Dansville	DEKALB 61-69	279.0926	
2. Kludt Brothers Inc.	Kendall	DEKALB 52-43	275.5501	
3. H.D. Everman	Dansville	DEKALB 61-69	274.3297	
Class A No Till/StripTill Non-Irrigated				
1. Jason Swede	Pavilion	DEKALB 63-42	293.6559	
2. Gary Swede Farms	Pavilion	DEKALB 61-69	274.1871	
3. Gary Swede	Pavilion	DEKALB 52-43	251.6528	
Class A Ridge Till				
1. Vaill Acres	Poplar Ridge	DEKALB 52-59	251.3602	
2. Anthony Della Rocco	Melrose	Pioneer PO125HR	232.9294	
3. Kludt Brothers Inc.	Kendall	DEKALB 46-60	231.7326	





This year's highest non-irrigated corn yield of 306.49 bushels came from Sam Santini of Stewartsvile, NJ. The highest irrigated class yield of 368.44 came from David Hula of Charles City, VA.

2010 New York Corn Growers Association Yield Contest Winners

If you don't want to enter into the National contest, why not enter the contest sponsored by the New York Corn & Soybean Grower Association. There were 50 yield entries submitted this year. The winners of each region were recognized at this year's NY Corn & Soybean Expo in Syracuse on January 26th.

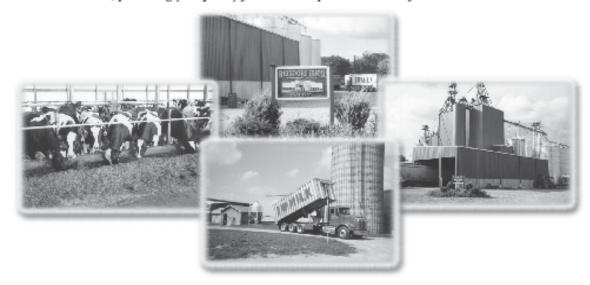
Here were the top 10 yield entries for 2010.

	ringston County	DeKalb 46-61	258.45 258.20 244.77
6. Ron Gruschow Liv 7. Karl Eisenhut One 8. Randy Brouillet One 9. Charles Campbell Tio	ringston County eida County eida County oga County	Pioneer 35F44 Pioneer 35F38 Pioneer 35F40 DeKalb 53-41	242.62 239.32 238.77 237.97 237.25 237.16



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Save the Date...

February 2011

- Winter Dairy Management "Notching Up Your Repro Program", Breezy Hill Party House, 2875 Merchant Rd., Warsaw Questions??? Contact: Jerry Bertoldo: 585.281.6816
- Basic Farm Financial Management Workshop, 12:30 p.m. 2:30 p.m., CCE-Orleans County & CCE-Wyoming County, Questions??? Contact: John Hanchar: 585.658.3250 x112 or jjh6@cornell.edu
- 9 WNY Soybean/Small Grains Congress, Clarion Hotel (formally Holiday Inn), 8250 Park Road, Batavia
- 10 Finger Lakes Soybean/Small Grains Congress, Holiday Inn, 2468 NYS Route 414, Waterloo
- Basic Farm Financial Management Workshop, 12:30 p.m. 2:30 p.m., CCE-Orleans County & CCE-Wyoming County, Questions??? Contact: John Hanchar: 585.658.3250 x112 or jjh6@cornell.edu
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- Step It Up 2011Grazing Conference, location TBD, Questions??? Contact: Debra Welch: 585.786.2251
- Best Management Practices Workshop, Gas & Steam Engine Grounds Clubhouse, 104000 Gillate Rd., Alexander, Contact: Genesee Co. SWCD @ 585.343.2362

March 2011

- 1-2 Herd Health & Nutrition Conference, Holiday Inn, 441 Electronics Parkway, Liverpool (Syracuse), Registration Contact: Heather Howland, 607.255.4478 or dmconf@cornell.edu
- Winning the Game, 10:00 a.m. 3:00 p.m., CCE-Genesee Co., 420 E. Main Street, Batavia, Registration Contact: Cathy Wallace, 585.343.3040 x138 or cfw6@cornell.edu
- Winning the Game, 10:00 a.m. 3:00 p.m., Jordan Hall, 630 North St., Geneva, Registration Contact: Cathy Wallace, 585.343.3040 x138 or cfw6@cornell.edu
- Managing the Margins, 10:30 a.m.-3:00 p.m., CCE-Genesee Co., 420 East Main Street, Batavia, Registration Contact: Cathy Wallace, 585.343.3040 x138, Questions??? Contact: John Hanchar: 585.658.3250 x112 or jjh6@cornell.edu
- Managing the Margins, 10:30 a.m.-3:00 p.m., Jordan Hall, 630 North Street, Geneva, Registration Contact: Cathy Wallace, 585.343.3040 x138, Questions??? Contact: John Hanchar: 585.658.3250 x112 or jjh6@cornell.edu
- Best Management Practices Workshop, Elba Fire Recreation Hall, 7143 Oak Orchard Rd., Elba, Contact: Genesee Co. SWCD @ 585.343.2362