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**To:** [SWNYDLFC-L](#)  
**Cc:** [Joshua Adam Putman](#); [Alycia Marie Drwencke](#); [Amy Marie Barkley](#); [Kelly Lynn Bourne](#)  
**Subject:** Calf Dehydration, Beef and Dairy Farm Business Summaries, Cool Season Forages, and Crop Chronicle  
**Date:** Thursday, August 6, 2020 12:23:25 PM

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## **8.6.2020 Updates from the SWNY Dairy, Livestock, and Field Crops Program**

### **Assessing Calf Dehydration by Dr. Jennifer Trout**

Dr. Jennifer Trout, Western U.S. Calf and Heifer Technical Pro, offers her [insight on identifying dehydration](#) in calves and getting them rehydrated. Dehydration can be a concern for calves throughout the year. Identifying instances of dehydration early on, and caring for those calves is essential to their ability to recover. For more information on calf care, reach out to [Alycia Drwencke](#), SWNY Dairy Management Specialist.

### **Beef Farm Business Summary (BFBS) Helps Farmers Calculate Cost of Production, Track Profitability**

BFBS is a free and confidential program that is now available to livestock producers across the state, including our Southwest New York Region. This is an opportunity to collect data on individual farms and analyze the profitability of the businesses. Farm Business Management Specialist, [Katelyn Walley-Stoll](#), will work with farms to determine what information is needed and complete the analysis, providing the farm with an opportunity to look at areas of production, develop plans to increase profitability, track business growth over time, and calculate a cost of production. Knowing your cost of production is important to set breakeven prices, monitor the success of market cattle, and set direct to consumer prices. If you're interested in learning more about the Beef Farm Business Summary, you can peruse the [Beef Cattle Management Website](#) or [contact Katelyn](#) by calling 716-640-0522.

### **Annual Cool-Season Forages for Emergency Plantings**

When pasture and hay fields produce sub optimally because of adverse weather, severe weed pressure, stand age, or other causes, cool season annuals can be planted as emergency measure to boost forage stores for the upcoming winter and early spring. Even if forage is readily available, this method can be used to provide high quality forage in short order. This article by Livestock Specialist [Amy Barkley](#) explores species selection and planting/harvest considerations.

### **Dairy Farm Business Summary Progress Report Released by Cornell PRO-DAIRY**

The [fourth and final progress report](#) of the Dairy Farm Business Summary has been released for 2019. As dairy businesses across the state continue to analyze their financial and business performance utilizing the Dairy Farm Business Summary and Analysis Program, updated progress of the farm reports are provided to review the changes that have occurred from 2018 to 2019. With 147 farms participating in the DFBS for two years, from 2018 to 2019 the average farm herd size increased 6 percent and milk sold increased 7 percent. Worker equivalents also increased 2 percent leading to an increase of milk sold per worker of 5 percent from 2018 to 2019. Hired labor costs per worker equivalent increased 5 percent, but hired labor costs per cwt remained unchanged as milk sold per worker increased. Net milk price increased 14 percent leading to a net milk income over purchased grain and concentrate per cow increase of 24 percent. Debt coverage ratio increased 86

percent leading to a decrease in farm debt per cow of 5 percent. If you are interested in participating in the Dairy Farm Business Summary Program [contact Katelyn](#) by calling 716-640-0522.

### **NEW! SWNY Field Crop Chronicle**

Field Crops Specialist, Josh Putman, will be compiling timely field crops related information weekly throughout the season in this new publication from our program. This will be a chance to take field observations and turn them into brief articles with management recommendations. Field Crop Chronicle will be released once a week – we hope you find this information helpful throughout the growing and harvest seasons! You can [view this week's issue here](#).

### **Pasture-Finished Beef Online Production Workshops to be Held August 11th-13th, 7-9pm**

Dr. Greg Halich from the University of Kentucky and Ed Rayburn from West Virginia University will present three workshops on grass finishing beef cattle. They will discuss how to get adequate growth to reach an ideal finished state as well as common market issues. The final workshop will consist of a producer panel to offer first-hand insights into grass based beef production. You can register for this free event here: <https://vaforages.org/event/pasture-finished-beef/>

### **Steuben County Speaker Series event Recording**

Did you miss out on last month's Speaker Series with CCE-Steuben's Ariel Kirk? The [SWNYDLFC team specialists](#) discussed some of their recent efforts and the importance of our local food system. You can [view the recording here](#).

### **Register for the Virtual Cornell Hemp Field Day**

Due to COVID-19 safety restrictions, this year's Hemp Field Day is being presented virtually. On **Thursday, August 20<sup>th</sup> from 9AM-12PM**, researchers will discuss topics pertaining to hemp genetics, breeding, crop management and supply chain and regulatory updates. Hemp growers, processors, and crop management advisors are encouraged to attend. Click [here](#) for the full agenda or **Pre-Register** by clicking [here](#). For more information regarding hemp, contact Field Crops Specialist, [Josh Putman](#).

### **Stockpiling with Troy Bishopp: 60 Days from your Fall Feeding Plan, August 11<sup>th</sup>, 7-8pm**

With being 60 days out from late fall, it's time to think about stockpiling forages. Troy Bishopp from the Madison County NY Soil and Water Conservation District will share the realities of stockpiling in the 2020 season, and will provide management strategies to get the most out of their pasture system. Register for this free event here:

<https://register.gotowebinar.com/register/386648069877110796>. Other webinars in this grazing season extension series can be found on our [website](#).

### **Upcoming Events**

Our team has been keeping our [events page on our website](#) as up to date as possible. You'll find SWNYDLFC generated programming and more. Several of our industry partners have been providing helpful webinars to help keep producers up-to-date while also addressing seasonal needs.

### **In Other News....**

Ice cream and other frozen desserts made with liquor [can now be manufactured and sold in NYS](#). For more information about Dairy Diversification and Value-Added Production contact [Alycia Drwencke](#). For help with Business Planning and Marketing, reach out to [Katelyn Walley-Stoll](#). This is the news that 2020 needed.

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*You are receiving this email because you have enrolled/subscribed to the SWNY Dairy, Livestock, and Field Crops Program through your local county extension office or through our contact form. To discontinue receiving updates from our program, simply reply to this email with "stop". If you have any questions, please reach out. If you know of someone who would benefit from our team's resources or is interested in learning more, please share the online contact form available at: [https://cornell.qualtrics.com/jfe/form/SV\\_eVG2c8y0BtXaRgx](https://cornell.qualtrics.com/jfe/form/SV_eVG2c8y0BtXaRgx)*

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**IMPORTANT NOTE FROM OUR TEAM:** *Cornell Cooperative Extension's Southwest New York Dairy, Livestock, and Field Crops Program prioritizes the health, safety, and well-being of our staff, constituents, and community members. **We are dedicated to continuing our exceptional programming and support services for the agricultural community in our region during this time of uncertainty.** Our team is continuing to answer requests for phone, email, and mail consultations while developing research-based virtual programming and resources to support our farm businesses. We are still able to travel throughout the region to conduct on-farm visits and research while following proper social distancing guidelines. We continue to communicate via weekly email updates and have increased our paper mailings. We are proud to be in positions where we can help farmers manage their businesses during this time and hope that you and your family stay safe and healthy!*

## **Katelyn Walley-Stoll**

*Business Management Specialist and Team Leader*

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[Cornell Cooperative Extension: Helping New Yorkers Thrive \(VIDEO\)](#)

*Cornell Cooperative Extension is an equal opportunity, affirmative action educator and employer.*

[NY Eden Provides Drought Management Resources](#)

**COVID-19 response:**

**Need information? View the following Cornell CALS and CCE Resource Pages Updated Regularly**

General Questions & Links:

<https://eden.cce.cornell.edu/>

Food Production, Processing & Safety Questions:

<https://instituteforfoodsafety.cornell.edu/coronavirus-covid-19/>

Employment & Agricultural Workforce Questions:

<http://agworkforce.cals.cornell.edu/>

Cornell Small Farms Resiliency Resources:

<https://smallfarms.cornell.edu/resources/farm-resilience/>

Financial & Mental Health Resources for Farmers:

<https://www.nyfarmnet.org/>

Cornell Farmworker Program

[www.farmworkers.cornell.edu](http://www.farmworkers.cornell.edu)

[www.trabajadores.cornell.edu](http://www.trabajadores.cornell.edu) (en espanol)