

From: [Katelyn Walley-Stoll](#)
To: [SWNYDLFC-L](#)
Cc: [Katelyn Walley-Stoll](#); [Alycia Marie Drwencke](#); [Amy Marie Barkley](#); [Joshua Adam Putman](#); [Kelly Lynn Bourne](#)
Subject: On-Farm Dairy Processing Webinar, Beef Market Hope, Low Soil Temperatures, and Farm Business Management Update
Date: Thursday, May 14, 2020 9:00:58 PM

5.14.2020 Updates from the SWNY Dairy, Livestock, and Field Crops Program

Free On-Farm Dairy Processing Webinar

A free webinar on **Thursday, May 21st, from 7-8pm** for dairy farmers who are interested in diversifying or vertically integrating their business. This overview will focus on business considerations and a brief summary of regulatory requirements when considering value-added dairy production. **Registration is required for this event:**

https://cornell.zoom.us/webinar/register/WN_itKzaYC5R-ygPATsdTo00Q

A Glimmer Of Hope for Beef Producers

On May 11, Derrell Peel with Oklahoma State University Extension provided a [marketing update](#) indicating that nationwide, beef plants are recovering capacity, albeit slowly. More locally, this is echoed by JBS Souderton's return to buying both cows and cattle, with plans to soon increase production. State auction prices from the week of May 4th are starting to come up across types of cattle, reflecting the increased demand.

Soil Temperatures and Insect Captures Remain Low in Southwest New York

As daytime temperatures struggle to get above 50 F and nighttime temperatures fall below freezing, soils in Southwest NY are warming at a slow pace. Average soil temperatures across the SWNY region ranged from 42-56 F. Black cutworm and true armyworm moth counts also remain low as Avoca, NY had 0 black cutworm and 2 armyworm. Springville, NY location had 2 black cutworm and 3 armyworm moths in the traps. Weekly monitoring of these pests will continue and as temperatures continue to rise, we need to be scouting our fields for potential larvae. Contact Field Crop Specialist, [Josh Putman](#), with the [SWNY Dairy, Livestock, and Field Crops team](#) for correct pest identification. For additional information, see the [Crop Alert](#) provided by the [NWNy Dairy, Livestock and Field Crops team](#).

COVID-19: Farm Leadership Must Persevere to Victory

While some regions across the state are beginning [their phased re-opening](#), we have to remember that we must continue to prioritize farm worker health and safety. Now is not the time to relax precautions. [Rich Stup of Cornell's Agricultural Workforce Development](#) program shares strategies for continuing to remain vigilant that includes assigning cleaning details, developing SOP's, and transparent (and socially distant) communication.

Farm Business Management Considerations during COVID-19

This is a hard time for everyone, but especially for farm managers trying to stay up-to-date on the latest information, regulations, and recommendations! Our Farm Business Management Specialist shares a few things that have come out this week –

- USDA held a webinar today ([recording is available here](#)) for farms on the Coronavirus Food

Assistance Program (CFAP) funding. We're still waiting for details on how the \$16 billion in direct support will be distributed, but farms can make sure they're set by completing pre-paperwork at their county's Farm Service Agency (FSA) office. More information available directly at farmers.gov/cfap.

- The Economic Injury Disaster Loan and Advance and the Paycheck Protection Program are still available for farms to apply. Cornell Cooperative Extension specialists recently released [an updated factsheet](#) that provides a hearty overview of the two programs. Farms can now apply for both, if eligible, but should keep in mind that the amount of PPP that's forgiven will be reduced by an EIDL advance. However, PPP's eligible uses are much narrower than EIDL's, so there are tradeoffs to both programs.
- [NYCAHM](#) is providing [free technical assistance](#) for farms on workplace COVID-19 prevention! They are a non-regulatory, not-for-profit that can help with your farm's prevention procedures, provide health and safety advice, and connect you with free resources and services that might be able to help. They can be reached by calling 1-800-343-7527.
- [NY FarmNet](#) has recently announced that they are expanding their services to agribusinesses. They will still be providing outstanding, free, and confidential personal and financial consultations to farmers, but will now be supporting agribusinesses and service providers by offering consulting from their family consultants to address personal well-being and behavioral health challenges. Give them a call at 1-800-547-3276.
- Still Available: Free Hand Sanitizer and Masks (call or email your local county CCE office).
- For more information about employee management or managing your farm during this time, reach out to [Katelyn Walley-Stoll](#), Farm Business Management Specialist. There are resources available to assist you with budgeting, planning for the financial impact of milk production restrictions, and communicating with your farm's employees to keep everyone safe.

You are receiving this email because you have enrolled/subscribed to the SWNY Dairy, Livestock, and Field Crops Program through your local county extension office or through our contact form. To discontinue receiving updates from our program, simply reply to this email with "stop". If you have any questions, please reach out. If you know of someone who would benefit from our team's resources or is interested in learning more, please share the online contact form available at: https://cornell.qualtrics.com/jfe/form/SV_eVG2c8y0BtXaRgx

IMPORTANT NOTE FROM OUR TEAM: Cornell Cooperative Extension's Southwest New York Dairy, Livestock, and Field Crops Program prioritizes the health, safety, and well-being of our staff, constituents, and community members. **We are dedicated to continuing our exceptional programming and support services for the agricultural community in our region during this time of uncertainty.** Our team is continuing to answer requests for phone, email, and mail consultations while developing research-based virtual programming and resources to support our farm businesses. We are still able to travel throughout the region to conduct on-farm visits and research while

following proper social distancing guidelines. We continue to communicate via weekly email updates and have increased our paper mailings to a bi-weekly service. We are proud to be in positions where we can help farmers manage their businesses during this time and hope that you and your family stay safe and healthy!

Katelyn Walley-Stoll

Business Management Specialist and Team Leader

Cornell University

Cooperative Extension

SWNY Dairy, Livestock & Field Crops

CCE-Chautauqua @ JCC-Carnahan Center

525 Falconer Street, PO Box 20

(GPS use 241 James Avenue)

Jamestown, NY 14702-0020

kaw249@cornell.edu | swnydlfc.cce.cornell.edu | [Facebook](#)

716.640.0522

[Cornell Cooperative Extension: Helping New Yorkers Thrive \(VIDEO\)](#)

Cornell Cooperative Extension is an equal opportunity, affirmative action educator and employer.

COVID-19 response:

Need information? View the following Cornell CALS and CCE Resource Pages Updated Regularly

General Questions & Links:

<https://eden.cce.cornell.edu/>

Food Production, Processing & Safety Questions:

<https://institutefforfoodsafety.cornell.edu/coronavirus-covid-19/>

Employment & Agricultural Workforce Questions:

<http://agworkforce.cals.cornell.edu/>

Cornell Small Farms Resiliency Resources:

<https://smallfarms.cornell.edu/resources/farm-resilience/>

Financial & Mental Health Resources for Farmers:

<https://www.nyfarmnet.org/>

Cornell Farmworker Program

www.farmworkers.cornell.edu

www.trabajadores.cornell.edu (en espanol)