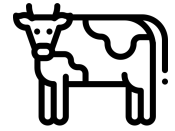




DAIRY RISK MANAGEMENT

2019 Crop Year, New York



Program	Livestock Gross Margin Insurance Dairy Cattle (LGM-Dairy)	Dairy Margin Coverage Program (DMC) (Formerly MPP)	Dairy Revenue Protection (Dairy-RP)
You Are Covered For	<ul style="list-style-type: none"> -Increased feed cost -Decreased milk prices 		Decrease in milk revenue due to decreased milk prices or production
You Are NOT Covered For	<ul style="list-style-type: none"> -Dairy cattle death -Unexpected decreases in milk production -Unexpected increases in feed use -Anticipated or multiple-year declines in milk prices -Anticipated or multiple-year increases in feed costs 		<ul style="list-style-type: none"> -Increased feed cost -Production decreases uncorrelated with state milk yield -Dairy cattle death -Other loss or damage of any kind
You Select	<ul style="list-style-type: none"> -Percent of production you want covered (0-100%) -Length of coverage (2-10 months) -Deductible (\$0-\$2 per cwt, available in \$0.10 increments) 	If opting for premium coverage ¹ : <ul style="list-style-type: none"> -Percent of production you want covered (5-95%) -Guaranteed margin (\$4.00-\$9.50 per cwt, available in \$0.50 increments) 	<ul style="list-style-type: none"> -Revenue pricing option: The class pricing (combination of Class III & IV) or component pricing (butterfat and protein test levels) -Total milk production protected -Coverage level (70-95%) -Protection factor (100-150%)
Eligibility	Can be combined with DMC	Can be combined with LGM-Dairy	Cannot be combined with LGM-Dairy in the same quarter, can be used with DMC
Enrollment	Monthly, can enroll for 2-10 months	Life of current farm bill with annual coverage decision: 25% discount on annual premium for 5-year commitment	Quarterly (3 months), up to 15 months out
Coverage Limits	Up to 100% of your monthly production with maximum of 240,000 cwt ² per year	Tier 1 premium pricing applies to first 50,000 cwt ³ , tier 2 premium pricing applies to additional production	There is no limit on how much milk can be insured, but milk marketings must be at least 85% of covered production
Payment Triggers	Actual margin minus deductible is less than the guaranteed margin ⁴	Actual margin for a 1-month period is less than the covered level ⁵	Quarterly declines revenues due to declines in price (milk or component) or production indexes
Basis Risk	Difference between your prices/costs and CME milk prices, CBOT feed prices	Difference between your price/cost and US All Milk Price, weighted feed costs for corn, soybean and alfalfa (as reported by NASS and AMS)	Difference between your prices and CME prices for Class III & Class V milk or CME-implied component prices; Difference between your production and state-indexed milk production
Deadline	Last business Friday of each month	Sign-up period expected to open on June 17 for 90 days	Sales for a quarter end 15 days before the beginning of the quarter
Coverage Offered By	Insurance agents working with a RMA Approved Insurance Provider (AIP)	Farm Service Agency (FSA)	Insurance agents working with a RMA Approved Insurance Provider (AIP)

DAIRY RISK MANAGEMENT

2019 Crop Year, New York

1-Catastrophic coverage is available to all enrollees who have paid their \$100 administrative fee and covers \$5 margins at 90% of established production

2-Approximately 1,050-1,200 cows

3-Approximately 220-250 cows

4-Actual gross margin is calculated from Chicago Mercantile Exchange Group futures contract daily settlement prices, not the prices you receive at the market.

5-Actual margins are the difference between the national all milk price and the national average feed cost, as estimated from prices reported by the National Agricultural Statistics Service (NASS) and the Agricultural Marketing Service (AMS).

Livestock Gross Margin Insurance Dairy Cattle (LGM-Dairy)



LGM-Dairy protects producers when the actual dairy margin (milk price - feed cost) falls below the expected margin. Futures market feed and milk prices are used to determine the expected and actual gross margin. Producers do not choose the margin that is guaranteed by the policy.

Dairy Margin Coverage Program (DMC)

DMC is the successor to the Margin Protection Program (MPP). This program makes payments when the national average dairy margin (futures market milk price - futures market feed cost) falls below the guaranteed margin. Unlike LGM-Dairy, the producer is able to decide the margin that is guaranteed (\$4/cwt-\$9.50/cwt). Producers opting for a 5-year commitment will receive a 25% premium discount. Producers who enrolled in LGM-dairy in 2018 may enroll in 2018 MPP retroactively.

Dairy Revenue Protection (Dairy-RP)



Dairy-RP protects producers against unexpected drops in quarterly revenue from milk sales. The producer can choose the value of the insured milk based on either a combination of Class III and IV milk prices, or a price based on their butterfat and protein test values. A "Protection Factor" can be applied to increase the value of the insured milk. Payouts are based on futures market prices and state or regional-level (state-level in NY) production, as reported by USDA-NASS.

Contact FSA to Learn More (DMC)

Find your nearest FSA office at <https://www.fsa.usda.gov/>

Find an Agent (LGM-Dairy and Dairy-RP)

Ask a neighbor for a recommendation or use the Agent Locator tool at <http://cli.re/gzPVWY>

Learn More

Find crop insurance information at <https://agriskmanagement.cornell.edu>

Cornell University delivers crop insurance education in New York State in partnership with the USDA Risk Management Agency. Diversity and Inclusion are a part of Cornell University's heritage. We are an employer and educator recognized for valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.

